

PROXIMO

FINANCING AMERICA'S
INFRASTRUCTURE 2021

VIRTUAL EVENT:

12-13 MAY 2021



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#FINANCINGAMERICA21

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FINANCING AMERICA'S INFRASTRUCTURE 2021

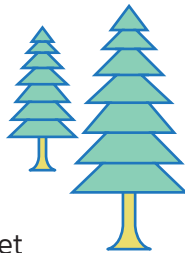
VIRTUAL EVENT:

EVENT OVERVIEW

America's states, cities and localities all make decisions in the best interest of their citizens but there is best practice in financing infrastructure, this involves allocating risk properly, choosing the right partners, and picking the best financing markets.

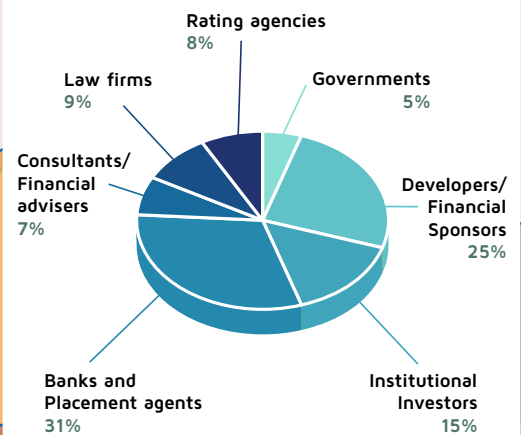
At Proximo's exclusive two day virtual event we'll explore:

- Brownfield and greenfield markets in US Infrastructure
- Examine the state of the infrastructure markets during, and hopefully post pandemic
- What policy changes might do for new build infrastructure
- What market movers are looking to finance in the secondary markets
- What makes assets bankable, bond market-ready or investible
- Explore projects that are at or near market



Don't miss this chance to hear the latest from US infrastructure experts, stay connected and ahead of the curve!

2020 DELEGATE BREAKDOWN



EVENT FEATURES



Pre-record, Simu-Live & Live Streams



Live polling and Q&A



Downloadable presentations & resources



1-2-1 networking capability



NEW GAMESHOWS!



Request meeting opt-in option



Personal networking meeting room



Networking concierge



Guest Directory



Session specific networking chat (group & individual)

JUST SOME OF THE TOP COMPANIES WHO ATTENDED IN 2020

DEVELOPERS 2020

General Electric	John Laing
Gateway Program Development Corporation	Parsons
Capstone Development Partners	Garney Construction
Los Angeles Metro	VICO Infrastructure
Sun Tribe Solar, LLC	STIC Alternative Co., Ltd
ACS Infrastructure	Kiewit Canada Development Corp.
Acciona Concessions	Beel Infrastructure
EdgeConnex	Arup
Transurban	American Campus Communities
Hardt Hyperloop	Infrastructure Canada
Digital Colony	Altus Group
Construcciones y Auxiliar de Ferrocarriles (CAF)	Acciona
Ridgewood Infrastructure	ACS
Cycle	Vinci Concessions
Plenary Group	AMP Capital

FUNDS

Fengate Asset Management

Water Asset Management, LLC

UBS Asset Management

Phoenix Infrastructure Group

Madrus

MetLife Investment Management

MEAG Infrastructure

Allianz Global Investors

BlackRock

DIF

Macquarie

FINANCING AND PROCUREMENT MARKETS COVERED

Tax-exempt muni	Taxable muni	Private placement	P3
PAB	Commercial bank	Listed bond	Leveraged loan/TLB
Securitisation	Build-finance	Non-profit/6320	Development/blended finance

SECTORS COVERED

Transport	Social Infrastructure	Next-generation assets
Roads/Bridges/Tunnels	Higher education	Data centers
Rail	Education	EV Charging
Airports and aviation	Healthcare	Smart cities
Transit	Water & Waste	Leisure/sports
Ports	Student housing	Government data
Parking	District heating	Mobile infrastructure
Street lighting	Justice	Fiber

SPEAKERS



Samara Barend
Senior Vice President, North
America Strategic
Development Director
for Public-Private Partnerships
AECOM



Jensen Clarke
Director
Fengate



Shawn Wilson
Secretary
**Louisiana Department
of Transportation and
Development**



Morteza Farajian
Executive Director
**Build America
Bureau**



Steve DeWitt
Senior Vice President
Business Development
ACS Infrastructure



Neil-Brian Samen
Vice President,
Infrastructure
Finance
SMBC



Ricardo Bosch
Director, North
America Business
Development
Cintra



Mike Johnson
Sr. Vice President -
Infrastructure
Market & Strategy
Kiewit



Anthony Buckley
Innovation and
Partnerships
**Washington
Department of
Transportation**



Mike Discenza
CFO-North
America
Transurban



Sia Kusha
Group Head, Project
Development
& Partnering
Plenary



Matt Wade
Director, Debt
Investments
IFM Investors



Vivien de Gunzburg
President and
Managing Partner
**Ceres Infrastructure
Asset Management**



Roger Boothe
Director, US
Infrastructure P3
Altus Group



Edward Reznik
Managing Director
Head of Structured
Placement Group
SMBC



Marcy Block
Senior Director,
Sustainable Finance
Fitch Ratings



Christina Kim
Senior Vice
President
**Prudential
Private Capital**



Ahmed Maqsood
Vice President,
Infrastructure Debt
**Allianz Global
Investors**



Matthew Smith
Senior Director
**Nuveen / TIAA -
CREF**



Stephanie Wagner
Partner
Mayer Brown



Fatima Hadj
Chairwoman, Structured
Finance Advisory Board
UN PRI



Jeremy Ebie
Co-Founder,
Managing Partner
Phoenix Infrastructure



Thilo Rose
Senior Investment
Director
Meridiam



Kevin Pattison
Managing Director -
Fixed Income
Private Placements
Cigna



Patrick Manseau
Managing Director, Head
of Infrastructure Debt
Barings

AGENDA - DAY 1

BROWNFIELD MARKETS

10.00 AM ET	OPENING REMARKS
10.05 AM ET	KEYNOTE: US MARKETS AND THE RETURN FROM COVID 19 Morteza Farajian , Executive Director, Build America Bureau Rick Geddes , Founding Director, Cornell Program for Infrastructure Policy
10.30 AM ET	M&A LANDSCAPE Despite global uncertainty, the US infrastructure market still has maintained a steady flow of acquisitions across the states <ul style="list-style-type: none">• What is happening to prices?• What sort of buyers, and for what projects?• Are there any foreign strategic investors to be on the lookout for?• Bullish in 2021 - what are you seeing on the horizon? Benjamin Krause , Partner, North American Infrastructure, 3i Group Nosh Irani , Principal, Instar AGF Asset Management Mark Voccola , Senior Managing Director and Co-Head, Ardian Infrastructure Jason Kahan , Principal, Basalt Infrastructure Moderator: Tom Nelthorpe , Contributing Editor, Proximo
11.20 AM ET	NETWORKING BREAK
11.40 AM ET	RISK RETURN PROFILE <ul style="list-style-type: none">• What is your expected recovery profile in 2021?• Asset by asset; what outlook can we expect on user pay systems? What is the future risk profile for user pay systems?• What risk appetite do you have for user pay projects? Jensen Clarke , Director, Fengate Asset Management Roger Boothe , Director, U.S. Infrastructure P3, Altus Group Matthew Smith , Senior Director, Nuveen Patrick Manseau , Managing Director, Head of Global Infrastructure Debt, Barings Moderator: Tanya Langman , Client Financial Consultant, HNTB
12.25 PM ET	PRACTICE MAKES PERFECT: ALTERNATE FINANCING AND DEAL GENERATION When putting together your deal, consider: <ul style="list-style-type: none">• What financing might be needed to re-adapt existing infrastructure?• TIFIA, PABs, outright acquisition - what financing for what projects?• What are the main considerations for the type of financing you need? Steve DeWitt , Senior Vice President Business Development, ACS Infrastructure Christina Kim , Senior Vice President, Prudential Private Capital Ahmed Maqsood , Vice President, Infrastructure Debt, Allianz Global Advisors Stephanie Wagner , Partner, Mayer Brown Moderator: Vivien de Gunzburg , President and Managing Partner, Ceres Infrastructure Asset Management
1.15 PM ET	DEAL OR NO DEAL? Gameshow Matt Wade , Director, Debt Investments, IFM Investors Kevin Pattison , Managing Director - Fixed Income, Private Placements, Cigna Edward Reznik , Managing Director Head of Structured Placement Group, SMBC Moderator: Tom Nelthorpe , Contributing Editor, Proximo
2.00 PM ET	NETWORKING AND CLOSE OF DAY 1

AGENDA - DAY 2

GREENFIELD MARKETS

10.25 AM ET	OPENING REMARKS
10.30 AM ET	P3 GREENFIELD OUTLOOK <ul style="list-style-type: none">• Has the economic crisis created perfect conditions for the rise of P3 projects• What opportunities are there for private equity funds to leverage available capital for greenfield projects?• Best practices in procurement and relationship management <p>Ricardo Bosch, Director, North America Business Development, Cintra Samara Barend, Senior Vice President, North America Strategic Development Director for Public-Private Partnerships, AECOM Thilo Rose, Senior Investment Director, Meridiam Sia Kusha, Group head, Project Development & Partnering, Plenary Moderator: Neil-Brian Samen, Vice President, Infrastructure Finance, SMBC</p>
11.15 AM ET	NETWORKING BREAK
11.30 AM ET	REIMAGINING AMERICAN INFRASTRUCTURE <ul style="list-style-type: none">• Likely next frontiers for financial investors• Growth trajectory for digital infrastructure appetites• Availability to low cost financing <p>Mike Johnson, Senior Vice President, Infrastructure Market & Strategy, Kiewit Michael Discenza, Chief Financial Officer, Transurban Shawn D. Wilson, Secretary, Louisiana Department of Transportation and Development Jeremy Ebie, Co- Founder, Managing Partner, Phoenix Infrastructure Anthony Buckley, Innovation and Partnerships, Washington Department of Transportation Moderator: Sue Lee, Senior Managing Director, EY</p>
12.30 PM ET	SUSTAINABLE INFRASTRUCTURE: LOOKING TO THE FUTURE <ul style="list-style-type: none">• How can private capital be leveraged to produce sustainable infrastructure?• What benchmarks are we looking to• Social impact of infrastructure on communities - and best practices in involving them in the procurement process <p>Mansi Patel, Director, MetLife Investment Management Fatima Hadj, Chairwoman, Structured Finance Advisory Board, PRI Richard Sanders, Director, Ratings and Sustainability Finance, Societe Generale Moderator: Marcy Block, Senior Director, Sustainable Finance, Fitch Ratings</p>
1.10 PM ET	CLOSING REMARKS AND NETWORKING

**BANKS, LAW FIRMS, INSURERS
AND OTHER FINANCIAL INSTITUTIONS:**

\$1399

(includes proximo membership)

**DEVELOPERS, INSTITUTIONAL
INVESTORS AND GOVERNMENTS:**

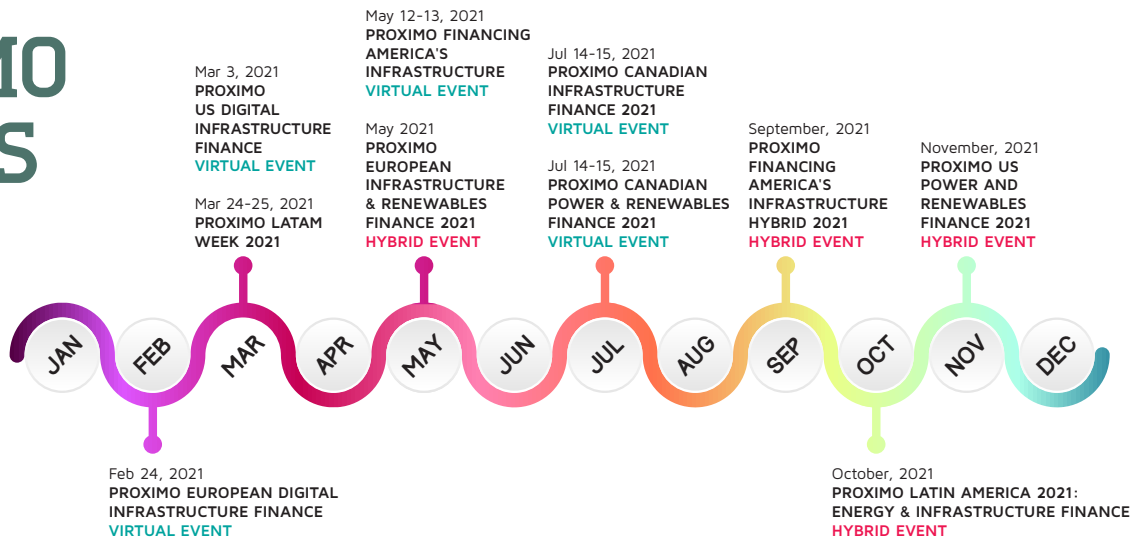
Contact
 david.samuel@proximoinfra.com
for details on our special offers to
attend this event.

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PROXIMO EVENTS



GET IN TOUCH WITH THE TEAM!



David Samuel

Commercial Director & Co-Founder

Ask me about sponsorship,
group bookings and how
you can maximise your
exposure

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Natasha Warne

Senior Marketing Manager

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partnerships, your
registration and our
marketing promotions

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Grace Jackson

Head of Operations

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Senior Content Producer

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opportunities and content
related questions

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