



# PROXIMO

NORTH AMERICAN MIDSTREAM  
OIL, GAS & LNG

**VIRTUAL EVENT**  
BY INVITATION ONLY

15 OCTOBER, 2020

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## ABOUT THIS EVENT

Over the last ten years, the United States has pivoted from a net importer of oil and gas to a net exporter. During this period, the US upgraded and rewired its energy infrastructure to accommodate a huge increase in domestic energy production.

Project finance banks have played an increasing role in the construction of pipeline, gas storage, petrochemical and LNG export infrastructure, as did infrastructure and energy funds. New sources of debt capital, including project bonds, leveraged loans and private placements, have also risen in their importance.

Now, with new infrastructure coming up against legal, regulatory and permitting constraints, and export markets looking less certain, sponsors and lenders are looking at a very changed development and acquisition pipeline.

Proximo plans on holding a one-day virtual event devoted to analysing the changing currents in midstream development and finance in the US. It will draw on Proximo's deep experience in bringing the energy and infrastructure finance market together.

## EVENT FEATURES

**TIMINGS IN  
US CENTRAL  
TIME ZONE**



**Hand-picked  
guest list**



**Live speaker  
Q & A**



**Virtual  
networking**



**Proximo  
matchmaking  
service**

## CONTACT US

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A brand new online event for the US oil, gas and liquefied natural gas (LNG) markets

## AGENDA

ALL TIMES IN US CENTRAL TIME ZONE

10.00AM	<b>REBOUND OR RECKONING - WHERE NEXT FOR THE DEMAND/SUPPLY BALANCE?</b> <ul style="list-style-type: none"><li>• Midstream sector consolidation</li><li>• Are Second Wave LNG projects up the creek with no paddle?</li><li>• Pipeline outlook for 2021</li></ul> <b>AI Rettenmaier, Executive Director, E3 Consulting</b>
10.30AM	<b>THE SECOND WAVE OF LNG: THE OLD GUARD MEETS THE NEW</b> <ul style="list-style-type: none"><li>• Do incumbent owners of liquefaction capacity still enjoy an advantage in developing, contracting and financing new capacity?</li><li>• What countries and offtakers are still looking to source reliable supplies of gas?</li><li>• To what extent can innovative contracting and construction approaches help push forward development?</li><li>• What new and non-traditional sources of debt and equity financing are worth cultivating?</li></ul> <b>Brent Wahl, Senior Vice President, NextDecade</b> <b>Andy Joynt, Senior Director, Fitch Ratings</b> <b>Amy Davis, Vice President, Lake Charles LNG, Energy Transfer</b> <b>Moderator: Monica Hwang, Partner, King &amp; Spalding</b>
11.15AM	<b>CAMERAS ON! VIRTUAL NETWORKING BREAK</b>
11.45AM	<b>DEBT FINANCING OUTLOOK: MANY PROVIDERS, FEWER PROJECTS?</b> <ul style="list-style-type: none"><li>• Is the supply of debt still comfortably ahead of the supply of bankable projects - in LNG, storage, gathering, and pipelines?</li><li>• With commercial banks now comfortable writing big tickets at long-ish tenors, what is the future for ECA involvement in US LNG?</li><li>• Will additional enhancement products be needed to make less creditworthy offtakers bankable?</li><li>• Looking beyond banks: Leveraged loans, private placements and debt funds</li><li>• Is this the right market to try and launch a greenfield project bond?</li><li>• Holdco opportunities for acquisition and construction financing</li></ul> <b>Hans Beekmans, Head Midstream Oil &amp; Gas, Investec</b> <b>Paul David, Head of Americas, Infra Debt, Allianz Global Investors</b> <b>Chip Lewis, Managing Director, Head of Natural Resources - Project Finance Americas, MUFG</b> <b>Moderator: Jorge A. Macedo, Senior Consultant, Arup</b>
12.30PM	<b>MIDSTREAM EQUITY: NOTHING BUT THE NEW GUARD</b> <ul style="list-style-type: none"><li>• Is US midstream now a post-MLP market?</li><li>• New investment and financing structures in midstream - backlevered debt and preferred equity</li><li>• What does the M&amp;A pipeline look like and what players have the advantage?</li><li>• Could cross-border infrastructure make up for quieter domestic opportunities?</li><li>• Is there an opening for SPACs to make cost effective equity investments?</li><li>• Applying ESG principles in midstream</li></ul> <b>Jesse Krynak, Principal, I Squared Capital</b> <b>Zachary Kayem, Managing Director, EnCap Flatrock Midstream</b> <b>Nick Baker, Vice President of Corporate Development, Buckeye Partners</b> <b>Moderator: Tom Nelthorpe, Contributing Editor, Proximo</b>
1.15PM	<b>INTO THE CRYSTAL BALL - MORE THAN MANAGING DECLINE?</b> <ul style="list-style-type: none"><li>• Is Henry Hub losing its relevance as a price benchmark for exports?</li><li>• How could supply contract price review mechanisms feed into US export financings?</li><li>• Bouncing back from price lows - what has happened to investment decisions and the cost of capital for developers?</li><li>• Are there new sources of demand on the horizon - or new sources of contraction?</li><li>• Are protracted permitting battles - and ESG scrutiny - now the norm?</li></ul> <b>Suresh Vasan, Managing Director, Lazard</b> <b>Nicholas Gole, Senior Managing Director, Macquarie Capital</b> <b>Brad Olsen, Co-Founder, Managing Director, Recurrent Investment Advisors</b> <b>Moderator: Stuart R. Zisman, Partner, King &amp; Spalding LLP</b>
2.00PM	<b>CAMERAS BACK ON! VIRTUAL NETWORKING BREAK</b>
2.30PM	<b>CLOSE</b>