



PROXIMO

FINANCING AMERICA'S INFRASTRUCTURE 2022

Nashville

24-25 MAY 2022

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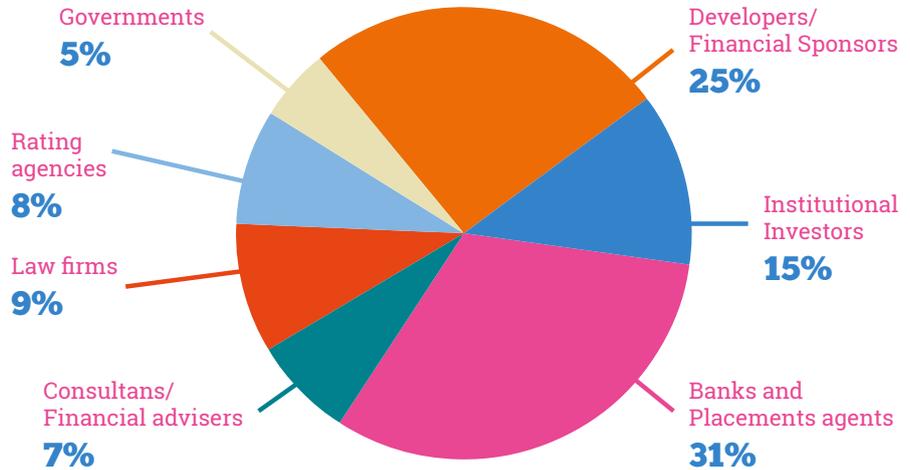
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BOOSTING AMERICAN INFRASTRUCTURE ONE DEAL AT A TIME

2020 DELEGATE BREAKDOWN

JOIN AMERICA'S MOST AMBITIOUS INFRASTRUCTURE LEADERS IN NASHVILLE THIS SPRING. ALONGSIDE KEY SPONSORS, DEVELOPERS AND INVESTORS THIS IS A FORUM LIKE NO OTHER TO LEARN ABOUT NEW OPPORTUNITIES, BROADEN YOUR NETWORK AND GET NEW DEALS AND PROJECTS INTO MOTION.



AMERICAS BIGGEST DEALMAKERS DESCEND ON THE MUSIC CITY

SEE THE MUSIC CITY May 23

Join us for a walking tour of downtown Nashville and an ice-breaker drinks reception hosted by our friends at White & Case to kick off the event the night before! Take in the sights and catch up with your friends and colleagues.

Walking tour begins at 4:45 pm

Icebreaker drinks sponsored by White & Case begin at 6pm

RSVP - zoe.diamond@proximoinfra.com

WHITE & CASE

ATTEND IN NASHVILLE

WATCH & NETWORK ONLINE*

*Proximo members only

YOUR EXPERT SPEAKERS



Victoria Wassmer
Deputy Assistant Secretary for
Finance & Budget
United States Department
of Transportation



Stephen Brich
Commissioner
Virginia Department
of Transportation



Jennifer Aument
Chief Executive, Transit
AECOM



Nick Farber
Director
Colorado Transportation
Investment Office



Michael Discenza
Chief Financial Officer
Transurban



Morteza Farajian
Executive Director
U.S. DOT - Build America Bureau



Tyler Duvall
Chief Executive Officer
& Co-Founder
Cavnu



Kate Speir
Senior Vice President, Projects
ASTM North America



Amit Rikhy
President & CEO
Carlyle Airport Group



Hadley Peer Marshall
Managing Partner
Investments
Brookfield



Karl Reichelt
Chief Executive Officer/
Chief Investment Officer
North America
Equitix



Kevin Pattison
Managing Director, Fixed Income
Cigna



Mark Jennings
Executive Vice President
Balfour Beatty Investments



Sharon Novak
Chief Executive Officer
S&B USA



Mansi Patel
Head of U.S. Infrastructure
and Project Finance
MetLife Investment Management



Joel Paulsen
Executive Director
Metro Flood Diversion Authority



Jonathan Dingle
Senior Investment Director
Meridiam



Joey Comeau
COO & EVP, Capital
EllisDon



Jesse McDougall
Head of Export Finance,
North America
UK Export Finance



Steve DeWitt
Senior Vice President, Business
Development
ACS



Christina Kim
Senior Vice President
Prudential



Paul David
Managing Director,
Infrastructure Debt
Allianz



Jaime Diaz Perez
Director, Business Development
Acciona Concessions



Vivien de Gunzburg
President
Ceres Asset Management



Anne Tricceri
Director
Fitch Ratings



Sam Heaton
Managing Director
Business Development
S&B USA



Jonathan Duguay-Arbesfeld
Senior Director,
Infrastructure Debt
Caisse de dépôt et placement
du Québec (CDPQ)



Roger Boothe
Director,
US Infrastructure P3
Altus Group



Bob Johnson
Senior Vice President
Hannon Armstrong

AGENDA

Day 1 - May 24

NETWORKING BREAKFAST & REGISTRATION

OPENING KEYNOTE

SETTING THE SCENE: THE INFRA BILL, LABOR ISSUES & REALISTIC DELIVERY

Taking stock of the current infrastructure landscape, trade bodies, government, developers and financiers explore the federal and state fiscal situation, appetites for new build, and challenges facing the market.

- What effect are supply chain issues having on the delivery of projects?
- What near term effects will the infrastructure bill have on the sector? How can lenders, states, and developers prepare?
- Labor shortages and force majeure
- Project volumes and economic risk

Jennifer Aument, Chief Executive, TransitAECOM
Mike Discenza, Chief Financial Officer, Transurban

NETWORKING BREAK

M&A

Secondary and brownfield assets continues to be one of the largest markets in infrastructure - here we'll explore:

- How are capital markets responding to the infrastructure bill - excitement or old hat?
- Liquidity versus dry powder - can funds gain ground on banks in unsettled markets?
- Private Placements make their play

GOVERNMENTAL UN STYLE ASSEMBLY

8-10 select State DOT, Federal DOT, and government officials in a private room, set up as a U shape. Topics discussed are to be entirely closed door and under Chatham House rule.

Nicholas Farber, Director, Investments
Colorado Department of Transportation
Stephen Brich, Commissioner, Virginia
Department of Transportation

WHERE'S THE FUNDING?: SOURCES OF CAPITAL

It is estimated that trillions more than the proposed infrastructure bill will be able to provide are needed to maintain infrastructure across the US – so where does the balance come from?

- What untapped funding sources
- Hindrances to accessing necessary financing
- Working with government and regulators in providing adequate capital

Kevin Pattison, Managing Director, Fixed Income
Cigna
Vivien de Gunzberg, President, Ceres
Infrastructure Asset Management LLC
Mansi Patel, Head of U.S. Infrastructure and Project Finance, MetLife Investment Management
Paul David, Managing Director, Infrastructure Debt, Allianz
Moderator: Jesse McDougall, Head of Export Finance, North America, UK Export Finance

DEAL OR NO DEAL (GAMESHOW)

Proximo's signature gameshow! Join top lenders as they dissect hypothetical deals in the market. What makes a project financeable? What risks are you willing to take to close? Learn it all in Deal or No Deal!

LUNCH

MANAGING RISK IN INFRASTRUCTURE FINANCE

Panel of financial sponsors talking through Construction, permitting, political, payment risk, and risk transfer - and who owns what.

- How do you insure against infrastructure risk
- Political risk - by state and by region - what could keep a project from moving forward? How can you prepare?
- Future proofing your investment: how does sustainability change the focus and appetite for the project?

Steve DeWitt, Senior Vice President Business Development, ACS

Jonathan Dingle, Senior Investment Director, Meridiam

Bob Johnson, Senior Vice President, Hannon Armstrong

Anne Tricerri, Director, Fitch Ratings

KEEPING IT MOVING: CONCESSIONAIRES PANEL

- What is driving innovation in infrastructure
- Demonstrating value in upgrading and creating transport infrastructure capacity
- Digitizing by asset class: how is IOT change from a toll road operator to smart city infrastructure?

Kate Speir, Senior Vice President, ASTM North America

Sharon Novak, Chief Executive Officer, S&B USA

MAKING IT COUNT: US WATER INFRASTRUCTURE

The historic Fargo-Moorhead flood diversion in South Dakota will prevent flooding to over 200,000 people. Join to hear about the selection and structuring process, and what future implications are for water projects like this across the states.

Joel Paulsen, Executive Director, Metro Flood Diversion Authority

Jaime Diaz Perez, Director, Business Development Acciona Concessions

Sam Headon, Managing Director, Business Development S&B USA

LET'S GET DIGITAL

Digital infrastructure is an exponentially growing sector. With 7 billion allocated for rural buildout in Biden's Infrastructure Bill, we discuss:

- Where are funds most focused?
- Fiber/ Data centers / towers - where is financing most needed?
- Pricing and technology risk; how long are contracts lasting - and is it worth the investment?
- When will federal investments actually land in comparison to other assets?

Hadley Peer Marshall, Managing Partner, Investments, Brookfield

Jonathan Duguay-Arbesfeld, Senior Director, Infrastructure Debt, Caisse de dépôt et placement du Québec (CDPQ)

THE FUTURE OF AIRPORT INFRASTRUCTURE

The #13 Billion JFK Redevelopment plan aims to provide a "Whole New JFK" with completely redesigned and expanded facilities for the international hub. This panel will explore both the JFK project in case study format as well as trends in new demand for updated facilities, and what it means for the future of air finance.

Amit Rikhy, President & CEO, Carlyle Airport Group

NETWORKING BREAK

CHOOSING WISELY- PROCUREMENT METHODOLOGY

When putting your project to market, consider the type of procurement best fit for the project; and all of the associated financing options.

- How do public authorities line up TIFIA/PAB allocations?
- Blending TIFIA/ PABS with commercial or taxable debt.
- How do you create the most value for all parties? - talking through risk transfer, state and policy priorities, capacity
- The future of PPP in the US

Mark Jennings, Executive Vice President, Balfour Beatty Investments

Joey Comeau, Chief Operating Officer, EllisDon

Nicholas Farber, Director, Investments Colorado Department of Transportation

WHEEL OF FINANCING

A lighthearted way to enter into the evening- Contestants will get a chance to answer a question chosen at random by spinning a wheel- hear your peers thoughts on recent deals, projects, and curveballs in the market as we transition to our reception

CLOSE OF DAY ONE - DRINKS RECEPTION TO FOLLOW

Day 2 - May 25

OPENING DAY 2

WELCOME REMARKS

MORNING ROUNDTABLE WORKSHOPS

Workshop leaders conquer different assets, giving a clear eyed view on successes, roadblocks, and opportunities

Topics to cover may include:

- Sustainable infrastructure and smart cities
- K-12 schools
- Port Infrastructure
- Stadium finance
- High speed rail
- Government supported digital build-out
- Campus Energy

Christina Kim, Senior Vice President, Prudential

NETWORKING BREAK

EV CHARGING - IMPLICATIONS AND OPPORTUNITIES FOR THE ELECTRIFIED TRANSPORTATION SECTOR

One of the most exciting new assets in transportation takes center stage. A panel of developers, transportation authorities and lenders walk us through the opportunities and challenges.

- Where are the growing pains?
- How do lenders feel about the technology risk?
- Fleet infrastructure leading the way: lessons from school bus buildout
- SPACs for EVs

REIMAGINING AMERICAN INFRASTRUCTURE

Taking a step back to look at not just financing but the effect these projects are intended to make for the American people; Where do development, financing, and impact intersect?

- Sustainable infrastructure takes center stage
- Next frontiers for technology, financing, and social impact & digitizing infrastructure
- Leveraging private capital for successful financing

Karl Reichelt, Chief Executive Officer/Chief Investment Officer, North America Equitix
Morteza Farajian, Executive Director, Build America Bureau
Tyler Duvall, Chief Executive Officer & Co-Founder, Cavnue
Jennifer Aument, Chief Executive Officer, Transit, AECOM

NETWORKING BREAK

HOW TO ATTEND IN NASHVILLE

Standard rate

\$2499

Proximo members

\$1799

ONLINE ONLY

- 12 month Proximo Membership
- Unlimited access to Proximo virtual and hybrid events
- On demand library of all recorded event sessions
- Exclusive roundtables, discussions, podcasts and webinars

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