



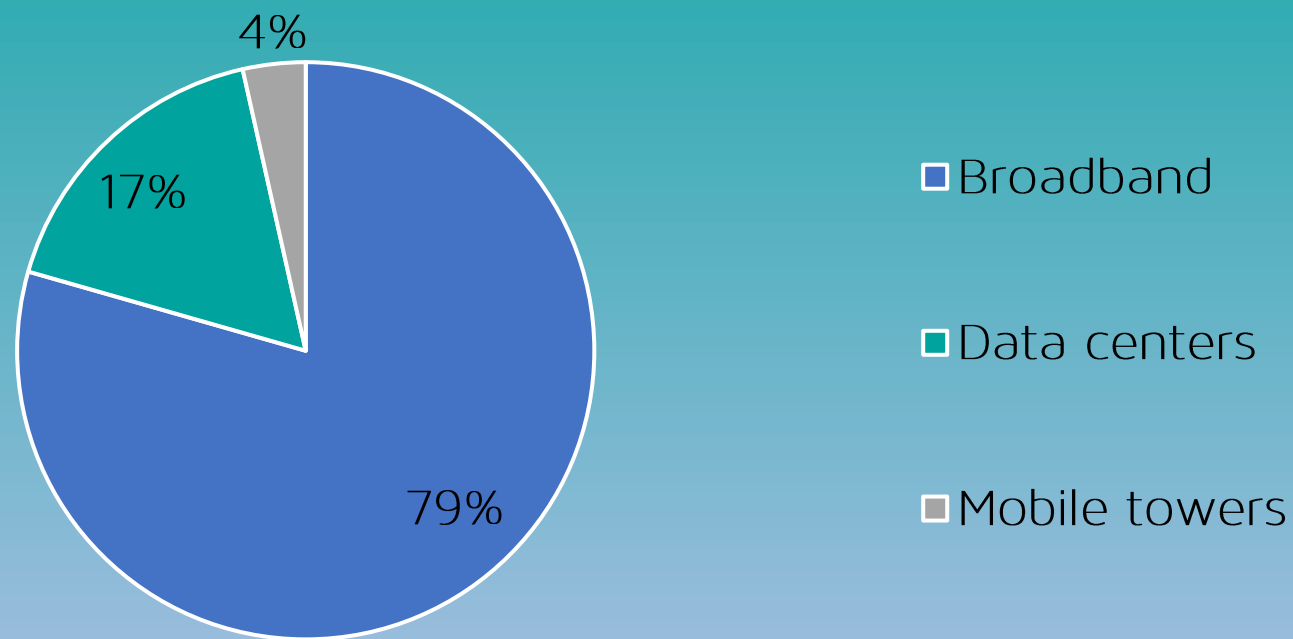
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European Fibre: Data snapshot

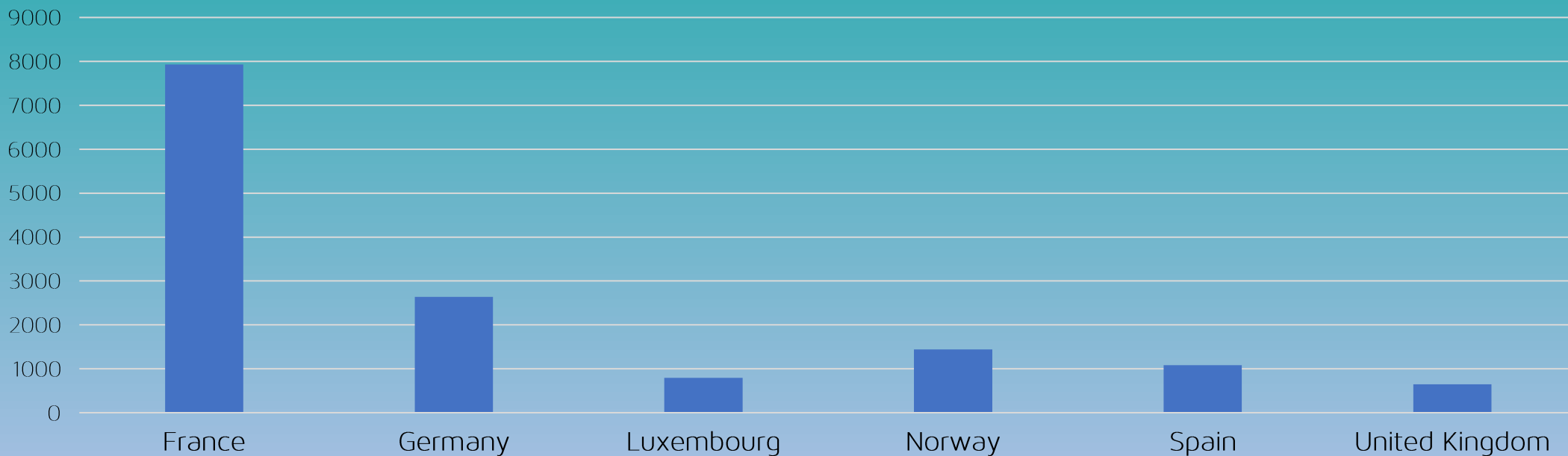
All data taken from the Proximo Playbook

<http://playbook.proximoinfra.com>

European Telecoms Financing by Asset, 2018-20



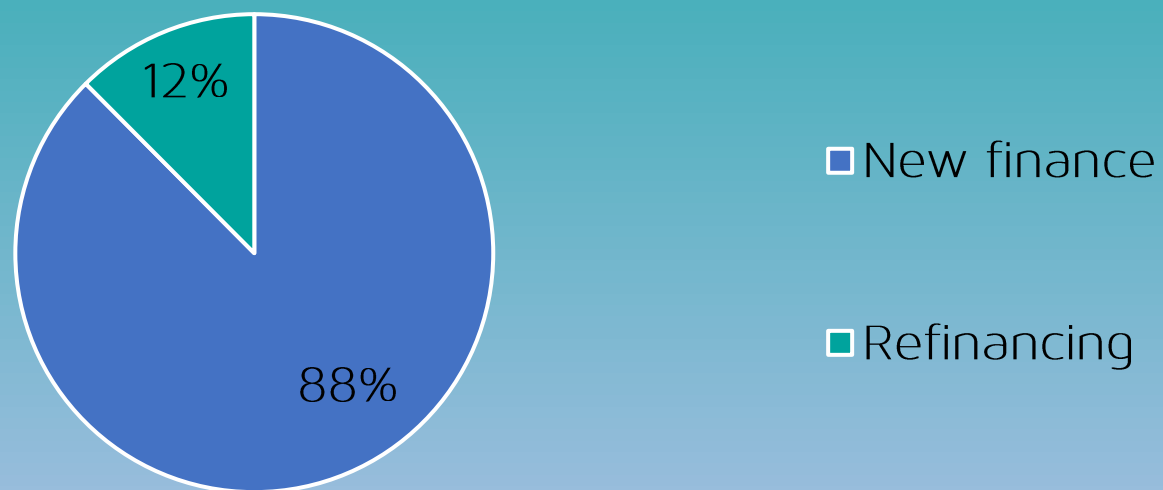
European Fibre Financing by Country, 2018-20



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Source: Proximo Playbook

European Fibre New vs Old Money, 2018-20



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Source: Proximo Playbook

Five largest European fibre deals, 2018-20

Deal	Close date	Volume (\$m)	Country	New or old money	Sponsors	Banks
Investissement dans la Fibre des Territoires	24/01/2020	2602	France	New finance	Iliad, InfraVia Capital Partners	BNP Paribas, Natixis, SG, Crédit Agricole
SFR FTTH	29/03/2019	2151	France	New finance	OMERS Infrastructure Management Inc, AXA XL, Altice France SA, Allianz Global Investors	La Banque Postale , AIB, NatWest, Natixis, Bank of China, SG, BNP Paribas, Crédit Agricole, Erste, RBC
FTTH Germany	13/01/2020	1528	Germany	Refinancing	KKR Capital Markets, Reggefiber	Santander, Crédit Agricole, Infrastructure Finance SCS-SIF, AXA, ABN AMRO, ING Bank, NatWest, KfW IPEX-Bank, Triodos, Bridge Securitisation, Kommunalkredit, SEB, Raiffeisen, BNP Paribas, GGI Senior Infrastructure Debt, Fidelio Infrastructure, Ostrum Debt, SG
Speedbreak - Inexio Acquisition	22/11/2019	1107	Germany	New finance	EQT Infra IV, Inexio Management	Crédit Agricole, Santander, SEB, SMBC, Société Générale, ING Bank, ABN AMRO, Deutsche Bank
Broadnet Holding 1	15/09/2018	1092	Norway	New finance		Deutsche



Upcoming



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Webinars

- 17 December The Festive Trends Review of the Year

Events

- 24 February 2021 Proximo European Digital Infrastructure
- 3 March 2021 Proximo US Digital Infrastructure Finance
- March 2021 Proximo Latam Week 2021
- March 2021 Proximo Financing America's Infrastructure