

PROXIMO AMERICAS

DIGITAL INFRASTRUCTURE

2022

NEW YORK, MARCH

INVITE-ONLY EVENT

ETC VENUES 360 MADISON AVENUE
NEW YORK, NY 10017, USA

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3 MARCH, ETC VENUES 360 MADISON AVENUE

OVERVIEW

Proximo is taking New York! Block out your diary on 3 March 22 and join America's foremost digital infrastructure dealmakers including leading developers and operators, focused members of the investment ecosystem and the most forward facing government agencies. Don't miss engaging session types that promise to leave you with insights that will equip you for the next big moves in digital infrastructure and new ideas across the financing landscape, M&A opportunities for data centres, fiber, cell towers and more. In the wonderful world of 'hybrid', join in-person in New York and get all the benefits of an online event.

FOR SPEAKING OPPORTUNITIES PLEASE EMAIL: MAURA.MURPHY@PROXIMOINFRA.COM

FOR SPONSORSHIP OR MEMBERSHIP ENQUIRIES PLEASE EMAIL: DAVID.SAMUEL@PROXIMOINFRA.COM

PHYSICAL EVENT TICKET

- Additional networking features such as ice-breaker drinks and cocktail reception
- Access to the virtual event platform – reach out to virtual-only attendees and watch all sessions on-demand if you miss them
- Delegate list of all those on-site so you can arrange meetings in advance
- Networking concierge service – allow us to do the leg work and introduce you to new potential clients

VIRTUAL EVENT TICKET

Exclusive to Proximo Members!

Watch all sessions on-demand after the event as well as use our 'Search the Guest List' feature to reach out to other virtual attendees and those joining the physical event in-person.



APPLY TO ATTEND

FIND OUT MORE

DELEGATE BREAKDOWN

Developers
& Operators: 35%

Government
/regulator: 10%

Lenders:
20%

Funds: 35%

"As an inaugural event in an unprecedented time, Proximo's ability to bring together such an expert group to address America's infrastructure should be commended. Sessions were informative, well attended and the interaction between the audience and panelists effective. We'll definitely add this to our calendar of events in future years."

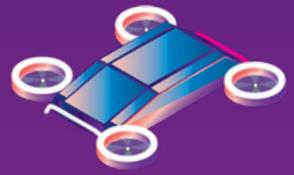
Sia Kusha
Senior Vice President
PLENARY

#PROXIMOUSDIGI22

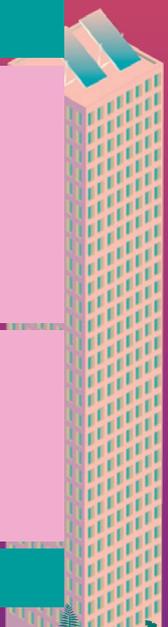


AGENDA

MARCH 3, 2022
NEW YORK, NY



9:30 AM	BREAKFAST & REGISTRATION
10:20 AM	OPENING REMARKS Maura Murphy, Senior Content Producer, PROXIMO
10:30 AM	FINANCING THE LANDSCAPE FOR DIGITAL ASSETS <ul style="list-style-type: none"> Is ever increasing demand driving new financing and deal structures? What risks are not being recognized? Where is investment in connectivity most needed? Michael Brescio, CFO, ZenFi Networks Steven Marshall, Executive Chairman - Telecoms, Cordiant Capital Michael Obhof, Managing Director, Ardian Nicholas Laag, Chief Executive Officer, Prime Data Centers Moderator: Kemal Hawa, Partner, Greenberg Traurig
11:15 AM	BUILDING NEW "ROADS" - THE FUTURE PATH OF DIGITAL INFRASTRUCTURE <ul style="list-style-type: none"> Digital access as a utility Infrastructure bill incentives for rural connection Renewable power and socially conscious infrastructure in action Anubhav Raj, Chief Financial Officer, Aligned Data Centers Ted Morcarski, Senior Partner, Novacap Marlon Smith, Managing Director, JLC Infrastructure Josh Pang, Managing Director, Head of Digital Infrastructure, Carlyle Global Infrastructure Moderator: Chad Crank, Managing Director, Private Equity, Grain Management
12:00 PM	DATA GROWTH DRIVERS <ul style="list-style-type: none"> What lenders are leading the charge How are end users changing Where are investment needs focused? How are hyperscalers moving the conversation? Data Priorities of FANG / financial services - how do they differ? James Redmond, Director, Infra Debt, AMP Capital Chris Moon, Managing Director, Digital Bridge Tom Brown, President and CEO, DataGryd Quynh Tran, Co-Head and Managing Director, Infrastructure Group, SMBC Moderator: Dolly Mirchandani, Partner, White & Case
12:50 PM	LUNCH
2:15 PM	DEAL OR NO DEAL Proximo's signature gameshow! Lenders from the market come together to discuss 3 hypothetical deals and - USA PPP Broadband - Latam tower consolidation - Canadian clean energy/ carbon neutral data center Vanessa Roy, Director, SMBC John Ghirardelli, Executive Director, Morgan Stanley Stephen Nettler, Managing Director, ING Capital Moderator: Ed Moeller, Senior Underwriter, AXA XL
3:15 PM	NETWORKING BREAK
3:55 PM	FIBER TO THE PREMISES <ul style="list-style-type: none"> Rural connection incentives at the federal level What advantages are there to combining data and fiber in investor portfolios? What revenue Models work best for rapid Deployment? Rights of way and working with commercial partners Blending debt, grants, and non-traditional finance Kanan Joshi, Head of Digital Infrastructure, DIF Felix Boyeaux, Principal, KKR Erin Austin, Chief Operating Officer, Smart City Infrastructure Fund Moderator: Fritz Lark, Partner, Mayer Brown
4:45 PM	5G AND TOWERS <ul style="list-style-type: none"> Where is investment in connectivity most needed? What new entrants are there to the market? Are they changing the playing field? How are relationships with landowners and carriers evolving? Aniceto Huertas, Partner, Beel Infrastructure Partners Geneviève Maltais-Boisvert, Principal, DigitalBridge Suruchi Ahuja, Chief Executive Officer, Tillman Global Moderator: Lawrence Askowitz, Managing Director, Bank Street
5:30 PM	CLOSING REMARKS & NETWORKING RECEPTION





PREVIOUS ATTENDEES INCLUDE:



DEVELOPERS

eStructure
 Aptum Technologies
 Mobilitie
 SunGrid
 Vantage Data Centers
 Vertical Bridge
 Ascent
 GoldConnect
 BluEarth Renewables
 SiFi Networks
 365 Data Centers
 Compass Data Centers
 Bandwidth IG
 QTS Data Centers
 Parallel Infrastructure
 Aligned Energy
 Arup
 John Laing
 Diode Ventures
 DigitalBridge
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 Basalt Infrastructure Partners LLP
 Blackstone
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 Windsor Private Capital
 MetLife Investment Management
 Lumerity Capital
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 Exagon Impact Capital
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LAW FIRMS

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 Shearman & Sterling





APPLY TO ATTEND!



As this event is invite-only, spaces are extremely limited. If you would like to take part please email:

david.samuel@proximoinfra.com

to request a ticket.

WHAT DOES THE PROXIMO MEMBERSHIP GIVE YOU?

Virtual-only access to this event is included in a Proximo Membership!

MEET

One-to-one online interaction with industry leaders through our virtual events and webinars

SHARE

Interact and build lasting relationships with our growing network of energy, infrastructure and project finance leaders through our members hub

ENHANCE

One-to-one interaction with training course experts, plus access to live training sessions

COLLABORATE

Find project finance deal-makers showcasing expertise and areas of interest to work with through Tagmydeals

EMAIL DAVID.SAMUEL@PROXIMOINFRA.COM TO LEARN MORE

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