

# PROXIMO

## CANADIAN INFRASTRUCTURE EXCHANGE

# 2021

*July 14th*

## VIRTUAL



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# PROXIMO CANADIAN INFRASTRUCTURE EXCHANGE 2021

## Financing the next generation of Canadian infrastructure

With our focus squarely on tangible opportunities in today's ever more challenging development market, this virtual event allows industry leaders, policy makers and financiers to identify and debate the key priorities and the best ways to approach and achieve them.

Join your friends and colleagues to explore political, social and pandemic-related factors affecting the now and future project pipeline in interactive formats and signature game shows.

The market will need to build on its admirable track record to maintain growth. Now more than ever is a time to work together towards getting projects up and running in 2021.

**DON'T MISS**  
**PROXIMO CANADIAN  
POWER & RENEWABLES  
FINANE 2021**  
**July 15th  
Virtual Event**



**INTIMATE  
EVENT**



**KEY REGIONAL  
GOVERNMENT**



**ENGAGING  
VIRTUAL FORMATS**



**HD  
NETWORKING**



**TOP CANADIAN  
DEVELOPERS**

### COMPANIES THAT ATTENDED IN 2020

Acciona	BBGi	Colas	Gia Infrastructure	Ledcor	Queen's University Alternative Asset Fund
ACS	BluEarth Renewables	City of Ottawa	Government of Canada	Manulife Financial	RBC Capital Markets
ACS Infrastructure Canada Inc	BMO Capital Markets	Colas	Graham Capital	Marubeni Corporation	Santander
ACS Infrastructure Development	Bombardier Transportation	Concert Infrastructure	Grupo CCR	MetLife Investment Management	Saturn Power
Addenda Capital	BPL Global	Cordelio Power Inc.	HCP Canada	Metrolinx	SMBC
AECON	Brookfield	Desjardins Capital Market	Hitachi Rail	Mizuho	SNC-Lavalin
Alinda Capital Partners	Brookfield Asset Management	DIF	HOCHTIEF PPP Solutions North America	National Australia Bank	SNC-Lavalin Capital
Alma Global Infrastructure	Brookfield Renewables	Diode Ventures	iA Financial Group	National Bank of Canada	Société Générale
Altus Group	Caisse de dépôt et placement du Québec (CDPQ)	EA Markets	Independent	Natixis	Sun Life
Ames Construction	Caixa Bank	EdgeConnex	Infrastructure Canada	NRStor Inc	Swiss Life Asset Management
AMP Capital	Canada Infrastructure Bank (Banque de l'infrastructure du Canada)	EllisDon	Infrastructure Ontario	Parsons	TD Asset Management
Antin Infrastructure Partners	Canadian Council for Aboriginal Business	Ellisdon Corporation	Instar	PCL Construction	Toraza
Arthur j Gallagher	Canadian Council for Public Private Partnerships	EmpRes Capital	Itinera	Plenary	Torys LLP
Arup Group	Centre for Addiction and Mental Health	Equinix	Itinera Infrastructure & Concessions	Plenary Group	Transurban
Autocase	CIBC	EY	John Laing	Port Metro Vancouver	Valorum Capital
Avison Young	City of Ottawa	Farris	Kiewit	Port of Vancouver	Vinci Concessions
Axiom Infra	Fitch Ratings	Fengate Asset Management	Landesbank Baden - Württemberg (LBBW)	Public Services and Procurement Canada (PSPC)	VINCI Concessions USA
Ayres Associates	Genalta Power				
Baker Gilmore					

ALL TIMINGS  
CANADA  
EASTERN

# Agenda

'I really like the concept where presentation from panels on stage is combined with digital interaction with the audience.'  
*Bettina Sandvin, NPRA*

11.00AM ET	<b>OPENING REMARKS</b> <b>Maura Murphy</b> , Senior Content Producer, <b>Proximo</b>
11.05AM ET	<b>CHALLENGES AND DRIVERS IN INFRA DEVELOPMENT IN A POST PANDEMIC ENVIRONMENT</b> <ul style="list-style-type: none"><li>• What type of infrastructure has the most traction province by province? What areas need more development?</li><li>• What does your project pipeline look like, and how are developers engaging?</li><li>• Majority of Projects moving to as DB- what does it mean for the future of P3 projects in Canada?</li><li>• Covid Response and effects</li></ul> <b>Phil Verster</b> , CEO, <b>Metrolinx</b> <b>Michael Mills</b> , Associate Assistant Deputy Minister, <b>Public Services and Procurement Canada</b> <b>John Casola</b> , Chief Investment Officer, <b>Canada Infrastructure Bank</b> <b>Nuria Haltiwanger</b> , CEO, <b>ACS Infrastructure</b> <b>Moderator: Andrew Koolsbergen</b> , Vice President, Strategy and Stakeholder Engagement, <b>Canadian Council for Public-Private Partnerships</b>
11.50AM ET	<b>SUSTAINABLE INFRASTRUCTURE: BUILDING FOR THE COMMUNITY OF TOMORROW</b> <ul style="list-style-type: none"><li>• What pressures are investors putting towards ESG and sustainability linked investments?</li><li>• Are there better return on ESG focused/ labelled assets?</li><li>• Social equity in infrastructure - how are communities considered, from social through transportation infrastructure?</li><li>• Digital infrastructure as a utility</li></ul> <b>Bruce Anderson</b> , Managing Director, Power and Infrastructure, <b>Manulife</b> <b>Nick Gefucia</b> , Vice President, <b>EllisDon Community Builders</b> <b>Eitan Ladizinsky</b> , Senior Vice President, Concessions, <b>AECON</b> <b>Moderator: Marcy Block</b> , Senior Director, Sustainable Finance, <b>Fitch Ratings</b>
12.30PM ET	<b>STRETCH BREAK</b>
12.40PM ET	<b>DEAL OR NO DEAL</b> <p>The Proximo original gameshow! Three financiers debate on the pros and cons of three hypothetical deals, discussing financing, risk appetites, and new technologies with the ultimate question - are you in, or are you out?</p> <b>Greg Sooley</b> , Managing Director, Project Finance, <b>SLC Management</b> <b>Vickie Turnbull</b> , Managing Director and Co-Head  Infrastructure Finance, Debt Capital Markets, <b>RBC Capital Markets</b> <b>Adam Sherman</b> , Group Head - Public and Infrastructure Finance, <b>SMBC</b> <b>Moderator: Tom Nelthorpe</b> , Contributing Editor, <b>Proximo</b>
1.30PM ET	<b>THE GREAT DEBATE: RISK ALLOCATION</b> <ul style="list-style-type: none"><li>• Size and perception of projects are not always aligned</li><li>• Design and delivery expectations</li></ul> <b>Angela Clayton</b> , President of Project Delivery, <b>Infrastructure Ontario</b> <b>Simon Shekleton</b> , Director, Project Development, <b>Transurban</b> <b>Mac Bell</b> , Managing Director, Infrastructure Investments, <b>Fengate Asset Management</b> <b>Ian Clapp</b> , Commercial Director, <b>PCL Constructors</b> <b>Moderator: Dominic Leadsom</b> , Director of Compliance and Assurance, <b>Turner Townsend</b>
2.15PM ET	<b>NETWORKING Q&amp;A</b>
2.45PM ET	<b>CLOSING REMARKS, END OF EVENT</b>

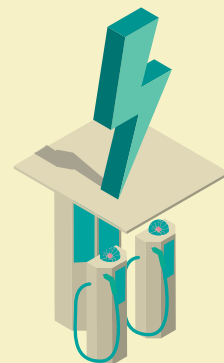


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## APPLY TO ATTEND

'A great new event from Proximo with bright networking opportunities.'

*Severin Hiller, Rivage Investment*

'Very interesting for investors and good to see the renewable energy audience at the event.'

*Seungwoo Kang, IRENA*

## Get in touch with



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