

PROXIMO

CANADIAN POWER & RENEWABLES EXCHANGE 2019

20 JUNE, DELTA HOTEL, 75 LOWER SIMCOE ST, TORONTO



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A new dawn for Canadian Power

Proximo's Canadian Power and Renewables Exchange 2019 will focus on industry innovations and the future of power.

Key leaders in the Canadian power finance will explore financing for new technologies and explore Canadian and foreign investment strategies, with the ultimate goal of creating a more sustainable Canada - profitably.

Following the change in the power projects, the current political risks and upcoming elections, this is the best time for all key players to get together to discuss future plans for the market.

Welcome to Proximo

Proximo is a brand new platform here to bring the way projects, energy and infrastructure content is delivered into the 21st century through an independent voice, novel media and fun, innovative events.

Think podcasts, deep dive opinion articles and gameshow discussion sessions in cool destinations. We are backed by a wealth of industry expertise, allowing us to bring you better, independent insights than you've seen before and relationship building opportunities in markets around the world. Make sure you are part of the project finance revolution and join us today!

Event Features and Themes



Networking app to book meetings on the day



Explore the power of politics in Canada



Understand digital financing in Power



Networking opportunities



Discuss the changing sponsor landscape



Surveying the future of power and renewables



Ask key experts questions about the market



Examine ways to create a more sustainable Canada



Current and future electricity appetite

Speakers



Paul Bradley
Chief Financial Officers
Northland Power



Jason Chee-Aloy
Managing Director
Power Advisory LLC



Rael McNally
Director, Real Assets,
Infrastructure, Renewable
Power
BlackRock



Derek Lim Soo
Chief Executive Officer
Peak Power



Stuart Ashton
Director and Group Head
- Leasing and Renewable
Power Tax Equity Investments
Metlife



**Suzanne
Gaboury**
Chief Investment
Officer
FinDev Canada



Jan Buijk
CEO, Founder and
Co-Owner
**EPS AB Energy
Canada Ltd**



John Penner
Director
StrategyCorp



Jeffrey Norman
Chief Development
Officer
Algonquin Power



Joanna Osawe
WiRE Chair, Executive
Director & Co-Founder
**Women in Renewable
Energy (WiRE)**



Jeremy Goertz
Managing Director
SunGrid Solutions



Brian Rivard
Adjunct Professor and
Director of research,
Ivey Energy Policy and
Management Centre
Richard Ivey School of
Business
Western University



Dan Balaban
Founder, President,
and Chief Executive
Officer
Greengate Power



Craig Sabine
Director, North
American Energy
Navigant



David Dal Bello
Managing Director
Head, Canadian
Power, Utilities &
Infrastructure
RBC Capital Markets



Ana Ossers Geronimo
Manager - Climate
Change and
**Sustainability Services
EY**



Nicolle Butcher
Vice President,
Strategy and
Acquisitions
**Ontario Power
Generation**



Karen Boutros
Senior Associate
**Canadian Pension Plan
Investment Board
(CPPIB)**



Sagar Kancharla
Economics Lead,
Advisory Services
Energy, Resources &
Industry
WSP



Kerri Fox
Managing Director
and Market Manager,
Project Finance
Silicon Valley Bank



Curtis VanWalleghem
Chief Executive Officer
and Board Member
Hydrostor



Ted Gruetzner
Vice President Energy,
Environment and
Resources
Global Public Affairs



Carmelo Restifo
Director, Structured
Finance
MUFG Union Bank



Vikram Singh
Head Of Utility
Partnerships
Microsoft



Rory O'Sullivan
Chief Executive Officer
Moltex Energy



Jeremy Arruda
Partner, Assurance
Services
EY



Glen Spry
Director of Business
Development, Bullfrog
Sustainable Solutions
Bullfrog Power



Mark Henderson
President
**Grid Smart City &
Grid Smart City
Cooperative**



Chris Ciaravino
Founder & CEO
Greyblock Power



Jason Rioux
Chief
Development
Officer
NRStor Inc



David Warner
Manager Development
EDF Renewables



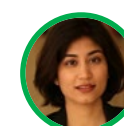
Chris Benedetti
Principal
Sussex Strategy Group



Wajid Muneer
VP of Product
Management
Opus One Solutions



Nicolas Muszynski
Director - Energy
Storage
**Renewable Energy
Systems Canada Inc.
(RES-Group)**



Divya Bendre
Vice President,
Sustainable Finance,
Infrastructure and
Real Estate Group
HSBC

AGENDA

Registration and Networking Breakfast

09:10 AM	Welcome remarks
9:20 AM	<p>The power of politics in Canada: an overview of current political climate by province, and its effect on the deal pipeline</p> <ul style="list-style-type: none"> • How might political and regulatory change affect existing and prospective renewable power projects? • What is the future of centrally-procured renewable energy versus corporate PPAs? • How might Distributed Energy Resources change the policy landscape? • What are the tensions of financing projects in a politically-charged environment? <p>Ted Gruetzner, Vice President Energy, Environment and Resources, Global Public Affairs John Penner, Director, StrategyCorp Chris Benedetti, Principal, Sussex Strategy Group Moderator: Jason Chee- Aloy, Managing Director, Power Advisory LLC</p>
10:00 AM	<p>Who's Buying?: The changing sponsor landscape in Canadian power</p> <ul style="list-style-type: none"> • Are developers holding on to assets for less time? Why? • Is there room for greater private sector investment in the parts of the sector that have resisted it until now? • What parameters can constrain investment by institutional investor • How are their investment processes and risk appetite different than other investors? • Are there any new foreign buyers? Domestic buyers? <p>David Dal Bello, Managing Director, Head, Canadian Power, Utilities & Infrastructure, RBC Capital Markets Nicolle Butcher, Vice President, Strategy and Acquisitions, Ontario Power Generation Karen Boutros, Senior Associate, Canadian Pension Plan Investment Board (CPPIB) David Warner, Manager Development, EDF Renewables Moderator: Carmelo Restifo, Director, Structured Finance, MUFG Union Bank</p>
10:40 AM	Audience response survey
10:50 AM	Networking break
11:30 PM	<p>Digitized energy systems: implications and trendline</p> <ul style="list-style-type: none"> • What are the risks involved with this changing market? • Technology involved in transactive energy systems • Opportunities and challenges in implementing a system-wide update • Ownership of DERs and operation of these systems • Uses for aggregating digital infrastructure updates in the power sector <p>Nicolas Muszynski, Director, Energy Storage Renewable Energy Systems Canada Inc. (RES-Group) Vikram Singh, Head Of Utility Partnerships, Microsoft Wajid Muneer, VP of Product Management, Opus One Solution Moderator: Mark Henderson, President, Grid Smart City & Grid Smart City Cooperative</p>
12:00 AM	<p>Demystifying technology financing Dragon's Den</p> <p>Three different power technologies present to a panel of dragons and vote on what deals they finance and how</p> <ul style="list-style-type: none"> • Will newer technologies require different financing structures and processes? • Forecasting how these new technologies will disrupt the power market • (Appetite) what risks lenders will take, what risks offtakers will take and what developers are best placed to retain them • What, if anything, needs to happen to make lenders more comfortable with these technologies or willing to offer more generous terms? <p>Judge: Dan Balaban, Founder, President, and Chief Executive Officer, Greengate Power Judge: Kerri Fox, Managing Director and Market Manager, Project Finance, Silicon Valley Bank Pitcher: Rory O'Sullivan, Chief Executive Officer, Moltex Energy Pitcher: Chris Ciaravino, Founder & CEO, Greyblock Power Pitcher: Jason Rioux, Chief Development Officer, NRStor Inc</p>
12:50 PM	Lunch

<p>2:00 PM</p>	<p>Power Tipping Point</p> <ul style="list-style-type: none"> • Are there signs that the Canadian power demand has plateaued? What are the implications of this for the project pipeline, and could there be serious effects on the performance of existing financings? • What are the drivers behind the scarcity of bidders? • Has the time of larger power deals come to an end in Canada? • What steps can Canada take in attracting international developers? <p><i>Jeremy Goertz, Managing Director, SunGrid Solutions</i> <i>Jan Buijk, CEO, Founder and CoOwner, EPS AB Energy Canada Ltd</i> <i>Brian Rivard, Adjunct Professor and Director of research, Ivey Energy Policy and Management Centre, Richard Ivey School of Business, Western University</i> <i>Craig Sabine, Director, North American Energy, Navigant</i> Moderator: Sagar Kancharla, Economics Lead, Advisory Services, Energy, Resources & Industry, WSP</p>
<p>2:40 PM</p>	<p>The Rise of the Corporate PPA</p> <p><i>Glen Spry, Director of Business Development, Bullfrog Sustainable Solutions, Bullfrog Power</i> <i>Ana Ossers Geronimo, Manager - Climate Change and Sustainability Services, EY</i> Moderator: Jeremy Aruda, Partner, Assurance Services, EY</p>
<p>3:10 PM</p>	<p>Networking break</p>
<p>3:40 PM</p>	<p>A more sustainable Canada: is investing in renewables enough? <i>Audience participation session</i></p> <ul style="list-style-type: none"> • What does ESG look like to you - marketing or a real trendline? • How are you defining "long term" sustainability? • Carbon storage capabilities and implications for the future • Are there better return on ESG focused assets? • How does having coal-fired plants in your investment portfolio affect your ESG rating? • How do you embed ESG principles into project development, acquisition and financing processes? <p><i>Jeffrey Norman, Chief Development Officer, Algonquin Power</i> <i>Paul Bradley, Chief Financial Officer, Northland Power</i> <i>Rael McNally, Director, Real Assets, Infrastructure, Renewable Power, BlackRock</i> <i>Divya Bendre, Vice President, Sustainable Finance, Infrastructure and Real Estate Group, HSBC</i> Moderator: Suzanne Gaboury, Chief Investment Officer, FinDev Canada</p>
<p>4:10 PM</p>	<p>Quick-fire roundup!</p> <p>Experienced panelists take questions from the moderator and audience. Answers limited to one minute, and panelists are encouraged to speak their minds!</p> <ul style="list-style-type: none"> • How do you see the market moving forward in the next 12 months? 24 months? • What is the biggest likely source of disruption in the Canadian power finance market? • Do international developers have a bright future in Canada? • How do you expect the elections in Alberta to affect future investment into renewables? • What will be the most sought after tech in the next 5 years? • Which financing in renewables from the last year will set the trajectory for the way the market evolves? • Will DERs be a major new asset class? • Will some provinces have to work hard to convince investors they are stable investment hosts? • Should developers have any worries about the availability of debt financing from banks or institutions? • What technological or performance risks are most frequently overlooked? Can they be mitigated? <p><i>Derek Lim Soo, Chief Executive Officer, Peak Power</i> <i>Stuart Ashton, Director and Group Head - Leasing and Renewable Power Tax Equity Investments, Metlife</i> <i>Curtis VanWalleghem, Chief Executive Officer and Board Member, Hydrostor</i> <i>Joanna Osawe, WiRE Chair, Executive Director & Co-Founder Women in Renewable Energy (WiRE)</i> Moderator: Tom Nelthorpe, Contributing Editor, Proximo</p>
<p>5:00 PM</p>	<p>End of conference</p>
<p>5:10 PM</p>	<p>Drinks reception begins on 'The Roof at SOCO'</p>

Tickets

Canadian Power & Renewables Exchange 2019

Standard rate
USD 900.00

Canadian Infrastructure Exchange 2019 (June 19) & Canadian Power & Renewables Exchange 2019 (June 20)

The Proximo Canada 2 day pass!
Take advantage of the
combi-discount and attend
Proximo Canadian Infrastructure
Event on June 20th

Standard rate
USD 1,200.00

Get in touch



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