



PROXIMO

Latin America

2021 ENERGY AND INFRASTRUCTURE FINANCE

Hybrid Event

OCTOBER 19th
VIRTUAL ONLY

OCTOBER 21st
IN-PERSON EVENT
NEW YORK CITY



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2021 ENERGY AND INFRASTRUCTURE FINANCE

Hybrid Event

That's right, it's time to meet up again!

This year, not only is Proximo Latin America 2021 back in-person in New York City (October 21) but delegates can also participate in a superb online discussion agenda held two days before on October 19th.

Whether you can attend in-person, virtually or both, Proximo's discussion led sessions guarantee that you leave with the fresh knowledge and connections to boost your business for the year ahead.

We at Proximo are working extremely hard to ensure this is the best 'back to business' event for the energy and infrastructure finance community possible. Spaces are extremely limited to book your place now



How to participate

DAY 1
VIRTUAL | October 19th

 EASY NETWORKING	 GLOBAL AUDIENCE
 LIVELY DISCUSSION	 HD MEETING ROOMS

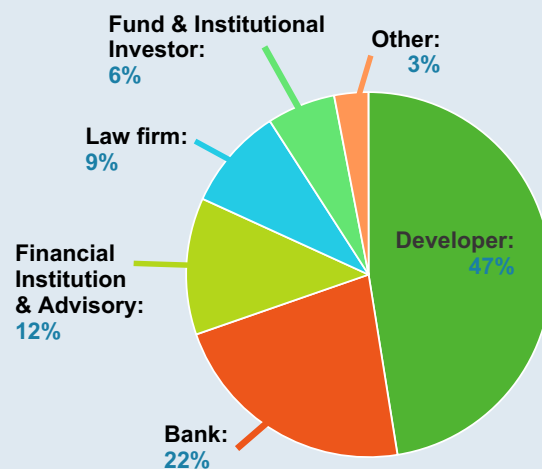
Registration is by application via the online booking page

DAY 2
IN PERSON | October 21st
New York City

 INTIMATE DISCUSSION	 CENTRAL NYC VENUE
 EXCLUSIVE GUEST LIST	 COCKTAIL RECEPTION



2021 H1 Delegate Breakdown



Speakers



Andrew Ellenbogen
Managing Director,
Power and
Renewables
EIG Global Energy
Partners



Eduardo Farhat
Managing Director,
Infrastructure Latin America
Caisse de dépôt
et placement du
Québec (CDPQ)



Maria Jose Trevino
Country
Manager
Acclaim
Energy Mexico



Michael Shea
Head of Structured
and Principal Finance
Atlas Renewable
Energy



Adi Blum
Managing Director -
Global Energy and
Power Infrastructure
BlackRock



Javier Chavarria
Managing Director,
Head of Latin
America
Northland Power



Alex Yew
Managing
Director,
Latin America
John Laing



**Dorothee
Boireau Peuzé**
Head of Project Finance -
Energy and Infrastructure
Group, Latin America
Credit Agricole CIB



Juan Miguel Custodio
Managing
Director
Macquarie
Group



**Flavio John Ross
Di Domenico**
Head of Business
Development - Mexico
& Central America
Enel Green Power



Ignacio del Rio
Director -
Infrastructure
Debt
BlackRock



Manuel Zafra
Senior
Investment
Director
Globalvia



John Greenwood
Managing Director -
Project, Infrastructure
and Principal Finance
Goldman Sachs



Agathe Vigne
Director of Concessions,
Latin America
Egis Projects



Felix Boyeaux
Principal
KKR



Susan Gray
Global Head of
Sustainable Finance
Business & Innovation
S&P Global Ratings



**Alessandro
Lombardi**
CEO
Piemonte Holdings



Rishi Patel
Vice President
I Squared
Capital



Giovanni Patuzzo
Principal
Global Infrastructure
Partners



**Gabriela
Sakamoto**
Partner
Mayer Brown



David Gonzalez
Managing Director
& Head of Project
& Structured Finance
Latin America
SMBC



Hans Isern
Head of Origination
Atlas Renewable
Energy



Mathieu Rousson
Managing Director
Credit
Agricole CIB



Arturo Prieto
Head of Private
Debt Mobilization -
Americas
Santander



Eric Wittleder
Senior Vice
President,
Investments
Brookfield Asset
Management



**Dorian
Calderon**
Head of Power
& Renewables -
Latin America
SMBC



Karla Fernandes
Managing Director,
Head of Capital
Markets Services
& COSEC Brazil
TMF Group



Leonardo Osorio
Managing Director,
Head of Natural
Resources - Project
Finance Latin America
SMBC



Abraham Prada
Executive Director -
Investment Banking
J.P. Morgan



Michael Morcom
Director
Citibank, N.A.



Santiago Oraa Gil
CFO
Celeo Redes



Julian Torrado
Managing Director, Latin America
Corporate and Investment Banking
CIBC Capital Markets



Juan de la Serna
Executive Director - Global
Structured Finance
Santander



Alberto Jose Santos
Director, Commercial Infrastructure
& Structured Finance - Americas
S&P Global

Agenda - Day 1

VIRTUAL SESSIONS | OCTOBER 19TH

APPLY
FOR YOUR
PLACE HERE

8.50 AM EST	WELCOME & OPENING REMARKS
9.00 AM EST	RENEWABLES - DECARBONISING IN STYLE <ul style="list-style-type: none">• Solar - developing and financing at scale with portfolios and platforms• Opportunities to innovate in onshore wind - and an opening in offshore• Breaking out of regulated markets - the corporate PPA model• Where bids for PPAs - and bids for assets - are heading Andrew Ellenbogen , Managing Director - Power & Renewables, EIG Global Energy Partners Eduardo Farhat , Managing Director - Infrastructure Latin America, CDPQ Hans Isern , Head of Origination, Atlas Renewable Energy Flavio John Ross Di Domenico , Head of Business Development - Mexico & Central America, Enel Green Power Maria Jose Trevino , Country Manager, Acclaim Energy Mexico Moderator: Julian Torrado , Managing Director - Corporate & Investment Banking, CIBC
10.00 AM EST	TRANSMISSION - RUNNING TO THE RESOURCES <ul style="list-style-type: none">• Integrating new mega-projects into the region's existing grids• Managing permitting, regulatory and rights of way risk?• How early can and should financial investors step up in transmission development?• Potential revenue and financing models Javier Chavarria , Managing Director, Head of Latin America, Northland Power Santiago Oraa Gil , CFO, Celeo Redes Dorian Calderon , Head of Power & Renewables - Latin America, SMBC Moderator: Tom Nelthorpe , Contributing Editor, Proximo
10.45 AM EST	COFFEE BREAK
10.55 AM EST	TRANSPORT - RECOVERY AND REINVENTION <ul style="list-style-type: none">• Taking stock of the impact of COVID-19 on passenger numbers in airports and transit• How have toll roads and ports held up?• Promising procurement initiatives - how have Brazil's and Colombia's programmes fared?• What local and regional banks and institutions can work with - is more operational and revenue risk possible?• How can transport decarbonisation at scale be made bankable in the region? Alex Yew , Managing Director - Latin America, John Laing Manuel Zafra , Senior Investment Director, Globalvia Agathe Vigne , Director of Concessions, Latin America, Egis Projects Juan de la Serna , Executive Director - Global Structured Finance, Santander Moderator: Dorothee Boireau Peuzé , Head of Project Finance - Energy and Infrastructure Group, Latin America, Credit Agricole CIB
11.55 AM EST	DIGITAL INFRASTRUCTURE: READY FOR THE NEXT WAVE <ul style="list-style-type: none">• To what extent are there still opportunities to create tower development and acquisition platforms?• How supportive are the region's regulatory environments of fibre development?• What recent data center transactions tell us about demand patterns - for data and for assets• Is the region a good candidate for alternative broadband delivery (eg satellite?)• The next wave of buyers - infrastructure funds, PE firms or spin-offs from telcos? Felix Boyeaux , Principal, KKR Alessandro Lombardi , CEO, Piemonte Holdings Juan Miguel Custodio , Managing Director, Macquarie Group Moderator: David Gonzalez , Managing Director & Head of Project & Structured Finance Latin America, SMBC
12.40 PM EST	DAY 1 WRAP UP
12.45 PM EST	NETWORKING & SPEAKER LOUNGE Meet the most active developers and investors operating in Latin America - ask your questions, talk shop and generate ideas.
12.50 PM EST	CLOSE OF DAY 1

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Agenda - Day 2

NEW YORK PHYSICAL SESSIONS | 21 OCTOBER

ONE LIBERTY PLAZA, 1 LIBERTY STREET,
NEW YORK CITY

1.30 PM EST	RECEPTION AND CHECK-IN	
2.00 PM EST	<p>WORKSHOP: OUTLOOK FOR INVESTMENT AND BANKABILITY IN KEY MARKETS</p> <ul style="list-style-type: none"> Country experts will present investment and bankability cases for Brazil, Mexico, Colombia, Chile, guided by considerations of administration, policy, and international market sentiment, to set the scene and catalyze discussion. Delegates will have the opportunity discuss and pose questions regarding the risks and opportunities in these markets, rank their bankability on various measures, and suggest other markets worthy of attention. <p>Mathieu Rousson, Managing Director, Credit Agricole CIB Arturo Prieto, Head of Private Debt Mobilization - Americas, Santander Leonardo Osorio, Managing Director, Head of Natural Resources - Project Finance Latin America, SMBC Abraham Prada, Executive Director - Investment Banking, J.P. Morgan Moderator: Nicolas Cano, Commercial Director - Latin America, Proximo</p>	
3.00 PM EST	<p>ALTERNATIVE DEBT STRUCTURES: STILL A REGIONAL LEADER?</p> <ul style="list-style-type: none"> Are Latin project bonds now best used as a renewables/energy refinancing tool rather than for greenfield PPPs? Where is the growth in demand for bonds coming from: domestic or overseas accounts? Will blended finance be a major component of capital markets transactions? What structural enhancements - internal or external - should sponsors and governments do more to encourage? <p>Eric Wittleder, Senior Vice President - Investments, Brookfield Asset Management Michael Shea, Head of Structured and Principal Finance, Atlas Renewable Energy Rishi Patel, Vice President, I Squared Capital Karla Fernandes, Managing Director, Head of Capital Markets Services & COSEC Brazil, TMF Group Ignacio del Rio, Director - Infrastructure Debt, BlackRock Moderator: Gabriela Sakamoto, Partner, Mayer Brown</p>	
4.00 PM EST	ENGAGE & RECONNECT It's been a while since we all got together - grab a coffee, stretch your legs and catch-up with old friends!	
4.30 PM EST	<p>M&A: MULTIPLES AND MAKING BANK BUDGETS</p> <ul style="list-style-type: none"> To what extent can financial sponsors assemble diversified portfolios with the assets that come to market? What political risk discounts are discernible in the region? How supportive is the bank-to-bond structure of complex M&A transactions? How do divested oil & gas assets attract cost-effective capital in 2021? Special session feature! The Proximo Asset Ladder: panelists and audience members vote live to rank the most active asset classes in LatAm <p>Giovanni Patuzzo, Principal, Global Infrastructure Partners John Greenwood, Managing Director - Project, Infrastructure and Principal Finance, Goldman Sachs Adi Blum, Managing Director - Global Energy and Power Infrastructure, BlackRock Moderator: Michael Morcom, Director, Citibank</p>	
5.30 PM EST	RECEPTION OPENING & WELCOME Alberto Jose Santos , Director, Commercial Infrastructure & Structured Finance - Americas, S&P Global	
5.45 PM EST	<p>PROXIMO GAMESHOW</p> <ul style="list-style-type: none"> Relax and enjoy a drink while experts get put in the hot seat! Proximo unveils our new Wheel of Financing gameshow. Contestants spin the wheel to determine their question, which they have to answer in one minute or less. Questions will be submitted by Proximo and delegates throughout the day to ensure panelists have to think on their feet! 	<p>COCKTAIL RECEPTION Sponsored by</p> <hr/> <p>S&P Global Ratings</p>
7.00 PM EST	CLOSE OF EVENT	

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**VIRTUAL ONLY
OCTOBER 19TH**

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TO
ATTEND**



**BOOK IN-PERSON*
OCTOBER 21ST | NEW YORK CITY**

PROXIMO MEMBERS

\$999*

STANDARD

\$1599*

*Includes virtual access

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Get in Touch



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