



PROXIMO

US ²⁰²⁰ Power & Renewables Finance Exchange

VIRTUAL EVENT

17-19 NOVEMBER

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PROXIMO US Power & Renewables Finance Exchange

VIRTUAL EVENT

"The event brought together a wide variety of professionals and was a true marketplace that gave people a chance to meet the right individuals and advance their capital networks. Great combination of capital providers and other principals plus very thoughtful presentations that were extremely topical. I would definitely look for other events sponsored and organized by the same organization."

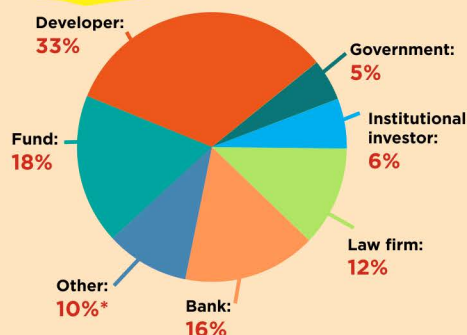
Nazar Massouh
CEO, Co-Founder, and Managing Partner
ORION ENERGY PARTNERS

Debt costs might have suffered a small bump, but power and renewables have been the star sectors of the post-COVID economy. Equipment costs are still falling, utilities and corporations are still procuring power, and revenues are holding up well.

US debt markets remain the most liquid in the world, equity is still plentiful, and the policy argument behind the decarbonisation of the US power grid is still strong. But the logistical challenges to building out new generation, storage and transmission are still huge, and the US economy is still vulnerable.

Proximo's US Power and Renewables Exchange 2020 comes back to you this year in a fully virtual format, confronting the uncertainty and risk in the current (and hopefully post) COVID power markets, deciphering trends and their potential outcomes, and detailing strategies for inspiring lender confidence in a market that can weather it all.

2019 DELEGATE BREAKDOWN



*Other includes insurers, ratings agencies, consultants and more.

EVENT FEATURES



Pre-record,
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& Live Streams



Live polling
and Q&A



Downloadable
presentations
& resources



1-2-1
networking
capability



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Session specific
networking chat
(group & individual)

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LAST YEAR'S ATTENDEES INCLUDED

Abacus Infrastructure Partners

ACS

Addenda Capital

AECON

AIMCo

Algonquin

Alma Global Infrastructure

Autocase

Axiom

Ayres Associates

Baker Gilmore

BluEarth Renewables

BMO Capital Markets

Boralex

BPL Global

Brookfield Renewables

Bruce Power

Bullfrog Power

Caisse de dépôt et placement du Québec (CDPQ)

Caixa Bank

Canada Infrastructure Bank (Banque de l'infrastructure du Canada)

Canada Life

CIBC

Concert Infrastructure

Connor, Clark, & Lunn (CCL)

Cordelio Power Inc.

Dentons

Desjardins Capital Market

Diode Ventures

DNV GL

Marathon Capital, LLC

Marubeni Corporation

EA Markets

EDF Renewables Canada

EllisDon

Enel

Energy Storage Canada

Enernet Global

Engie

Engie Services Inc

Eolectric

Evolugen by Brookfield Renewable

EY

Fengate

Fitch Ratings

Genalta Power

Gia Infrastructure

Grasshopper Solar

HOCHTIEF PPP Solutions North America

Humber River Hospital

Hydro One Limited

Industrial Alliance Securities, Inc.

Innergex

Invenergy

John Laing

Kiewit

Kruger Energy

Landesbank Baden - Wurttemberg (LBBW)

Latin America Power

Manulife Financial

Mizuho

National Australia Bank

Northland

Northland Power

"Whether you are a capital provider or an experienced developer looking for financing, this event is the place to connect and find solutions that will put steel in the ground and generate yield for your investors."

Andy Israelson
Vice President, Business Development
CONVERGENT ENERGY + POWER

NRStor Inc

OPG

Pacto Energia

Port of Vancouver

Potentia

Proximo

PSP Investments

Queen's University Alternative Asset Fund

Saturn Power

smbc

SNC-Lavalin

Société Générale

Source3 Energy

Starwood

Sumitomo Mitsui Banking Corporation (SMBC)

SunGrid Solutions

SunLife

Swiss Life Asset Management

TC Energy

TD Asset Management

The Renewables Consulting Group Ltd

TransAlta

Valorum Capital

WaterPower Canada

Wilmington Trust

Yellen & Co

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KEYNOTE

Jigar Shah
Co-Founder
and President
Generate Capital



KEYNOTE

Jim Gordon
Chief Executive Officer
Energy Management, Inc
Chief Executive Officer
Smartflower



Doreen Harris
Acting President and
Chief Executive Officer
New York State Energy
Research and Development
Authority (NYSERDA)



Jesse Grossman
Chief Executive
Officer
Solstage



Monique Fridell
Origination, Loan
Programs Office
United States
Department
of Energy



John Breckenridge
Senior Managing
Director, Head
of Clean Energy
Infrastructure
Capital Dynamics



Martin Torres
Managing Director
BlackRock



Himanshu Saxena
Chief Executive
Officer
Starwood
Energy Group



Alvaro Ortega
Chief Financial
Officer,
Vineyard Wind



Steph Speirs
CEO and
Co-Founder
Solstice



Paul Colatrella
Managing Director,
Infrastructure Debt
Fiera Private Debt



Yvette Dennis
Vice President,
Infrastructure
AIG



Louise Pesce
Managing Director,
Project Finance
MUFG



James Murphy
President and Chief
Operating Officer
Invenergy



Paul David
Head of Americas,
Infrastructure Debt
Allianz Global Investors



Ann Anthony
Chief Financial Officer
Key Capture
Energy



Joao Metelo
Chief Executive
Officer
Principle Power



Jonathan Melmed
Co-Chair, Global Private
Equity/M&A Co-Chair,
Global Energy,
Power & Infrastructure
King and Spalding



Dorina Yessios
Partner
Allen & Overy



Eli Katz
Partner
Latham
& Watkins



Danielle Garbien
Partner
Bracewell



Jonathan Yates
Transaction
Director
Arup



Stephen Hug
Partner
Bracewell



Jillian Ashley
Partner
Allen & Overy



Franklin Sherman
Executive Director,
Project Finance
Mizuho



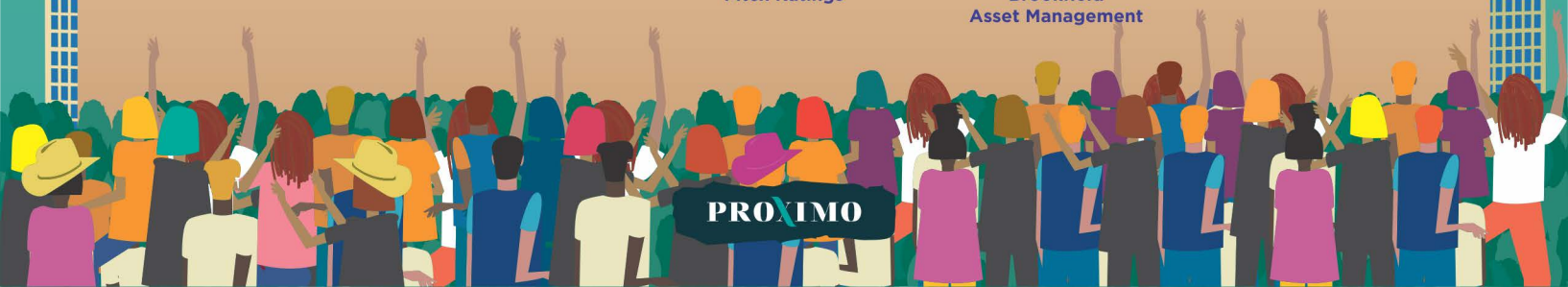
Andrew Joynt
Senior Director,
Global Infrastructure
and Project Finance
Fitch Ratings



Andrew Ehrlickman
Senior Associate,
Infrastructure
Investments
Brookfield
Asset Management



Donnie DiCarlo
Executive Vice
President
BPL Global



HOLLYWOOD SQUARES

PRE-EVENT GAME SHOW
November 16th | 5:30PM EST

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Nine industry 'celebrities' occupy a square on the screen in a tic-tac-toe grid. Two 'contestants' then select one celebrity per turn to answer an industry question from the hosts. The 'contestant' must then either agree or refute the celebrity banker's answer correctly in order to place a O or X in that chosen celebrity's square and repeat to win tic-tac-toe.



AGENDA

DAY 1 - NOVEMBER 17TH

10:00 AM ET	WELCOME REMARKS Maura Murphy, Senior Content Producer, Proximo
10:10 AM ET	OPENING KEYNOTE Jim Gordon, Chief Executive Officer, Energy Management, Inc / Chief Executive Officer, Smartflower
10:30 AM ET	SAFE HARBOR: INVESTMENT LANDSCAPE OF US POWER Review of how the power market has held up during the pandemic induced economic crisis, availability of long lived investments in the industry, and effect of politics and policy on the future of American power <ul style="list-style-type: none"> • Breakdown of Valuations for all assets • How to manage stranded asset risk • A closer look at what changes in energy and capacity markets mean for investments Jesse Grossman, Chief Executive Officer & Co-Founder, Soltage Louise Pesce, Managing Director, Project Finance, MUFG Jim Murphy, President and Chief Operating Officer, Invenergy Moderator: Eli Katz, Partner, Latham & Watkins
11:10 AM ET	POWER M&A Despite global uncertainty, the US power market still has maintained a flurry of acquisitions across the states <ul style="list-style-type: none"> • What is happening to prices? • What sort of buyers? • Are there any foreign strategic investors? • Why are larger portfolios of renewables not emerging? Brad Fierstein, Principal, Apollo Global Management John Breckenridge, Senior Managing Director, Head of Clean Energy Infrastructure, Capital Dynamics Martin Torres, Managing Director, Head of the Americas, Renewable Power Group, Blackrock Real Assets Himanshu Saxena, Chief Executive Officer, Starwood Energy Group Moderator: Jonathan Melmed, Co-Chair, Global Private Equity/M&A Co-Chair, Global Energy & Infrastructure, King & Spalding
11:50 AM ET	NETWORKING BREAK
12:00 PM ET	MERCHANT POWER An update on the landscape and opportunities in merchant power in the US <ul style="list-style-type: none"> • From a sponsor and a lender perspective, where is there pace to take on merchant risk? • Assessment of merchant assets across the country, from solar to wind • Risk management in merchant renewables Yvette Dennis, Vice President, Infrastructure, AIG Andrew Joynt, Senior Director, Fitch Ratings Charles-Henry Lecointe, Global Co-Head & Head of Infrastructure Debt, Americas, Legal & General Investment Management Andrew Ehrlickman, Senior Associate, Investments, Brookfield Asset Management Moderator: Tom Nelthorpe, Contributing Editor, Proximo
12:40 PM ET	INTERVIEW: THE FUTURE OF TAX EQUITY Christopher Smith, Partner, SER Capital Matthew Shanahan, Managing Director, Marathon Capital Interviewer: Thomas Hopkins, Journalist, Proximo

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1:10 PM ET

BANKERS PERSPECTIVE AND NON-PAYMENT INSURANCE AS A CAPITAL RELIEF TOOL

- What distribution trends are growing and how have these been impacted during the pandemic?
- How viable is the bond market and how does this factor into refinancing risk?
- Pricing - A banker and an insurer's perspective
- Post-Election Outlook for the US market

Nick Bellamy, Managing Director, Credit Agricole CIB

Stuart Barrowcliff, VP, Senior Underwriter / Global Political Risk, Credit & Bond, AXA XL Insurance

Moderator: Donnie DiCarlo, Executive Vice President, BPL Global

1:50 PM ET

CLOSE DAY 1

DAY 2 - NOVEMBER 18TH

10:00 AM ET

WELCOME REMARKS

Maura Murphy, Senior Content Producer, Proximo

Bryan Gartenberg, Senior Vice President, Texas Capital Bank

10:03 AM ET

KEYNOTE

Jigar Shah, Co- Founder and President, Generate Capital

10:37 AM ET

LOW CARBON SOLUTIONS TO LOW CARBON INTERMITTENCY

Update on current activities of utilities, what they can do, and what they have the financial strength to do

- The now and future role of gas in low carbon economies
- The regulator perspective
- What technologies have been most effective on the drive to low carbon?

Thomas McAndrew, Founder & CEO, Enchanted Rock

Arvind Rajpal, Executive Director, Principal Investments, Castleon Commodities International

Paul Colatrella, Managing Director, Infrastructure Debt, Fiera Private Debt

Ravina Advani, Managing Director & Group Head Energy Natural Resources & Renewables, BNP Paribas

Moderator: Michael Whalen, Executive Director, Berkley Research Group

11:15 AM ET

OFFSHORE WIND

- How is the US holding up compared to the global market?
- What are the largest roadblocks to getting offshore wind up and running in the states?

Jeff Grybowski, Former CEO, Deepwater Wind

Brad Fierstein, Principal, Apollo Global Management

João Metelo, Chief Executive Officer, Principle Power

Alvaro Ortega, Chief Financial Officer, Vineyard Wind

Moderator: Dorina Yessios, Partner, Allen & Overy

12:00 PM ET

NETWORKING BREAK

12:10 PM ET

DEAL OR NO DEAL

Three hypothetical deals given to a panel of tried and true lenders, discussing the pros and cons of each deal, if they would distribute to the market, and the risk appetite involved. So what's your answer?... Deal or no deal?

Suggested: Geothermal, Battery, Wind deal unlikely to make tax credit deadline

Jorge Rodriguez, Managing Director, Head of Debt Capital Markets, Marathon Capital

Paul David, Head of Americas, Infrastructure Debt, Allianz Global Investors

Franklin Sherman, Executive Director, Project Finance, Mizuho

Moderator: Tom Nelthorpe, Contributing Editor, Proximo

12:50 PM ET

IS THE FUTURE OF GENERATION DISTRIBUTED?

- Appetite for financing the transition to distributed generation
- What options and incentives are available to developers
- Technology capital costs
- Implications for utilities

Doreen Harris, Acting President and Chief Executive Officer, New York State Energy Research and Development Authority (NYSERDA)

Steph Speirs, CEO and Co-Founder, Solstice

Moderator: Cameron Bard, Senior Director, DSD Renewables

1:35 PM ET

POWER DEMAND: INDICATIONS FOR THE FUTURE OF THE US POWER MARKET

What does the future trend of power look like for investors, developers and lenders alike?

- Exploring trends in power demand and their effect on now and future power financing
- What has been the effect on declaring FID for projects during this time of unrest?
- What can we expect from the next 3, 6, and 12 months? How reliant is future investment on a solution to the pandemic?

Bernardo Goarmon, Executive Vice President Finance, CFO, EDPR North America

Becca Glazer, Director - New Market Financial Development and Structuring, AES Distributed Energy

Moderator: Danielle Garbien, Partner, Bracewell

2:15 PM ET

CLOSE DAY 2

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AGENDA

DAY 3 - NOVEMBER 19TH

10:00 AM ET	WELCOME REMARKS Maura Murphy, Senior Content Producer, Proximo
10:05 AM ET	POWER SURGE: TANGIBLE APPLICATIONS FOR BATTERY STORAGE <i>California fires, integration of power projects as both supplementary and complementary to new projects and those already existing as part of connected grid</i> Krish Koomar , Chief Financial Officer, esVolta Ann Anthony , Chief Financial Officer, Key Capture Energy Andrew Chen , Managing Director, CIT Moderator: Stephen Hug, Partner, Bracewell
10:50 AM ET	HYDROGEN RISES <i>The new player on the block, hydrogen presents incredible opportunities globally for the green energy market.</i> <ul style="list-style-type: none">• What does the regulatory drive for hydrogen look like?• Who's backing it?• Associated risks and opportunities - is it efficient enough to be widely applicable? Monique Fridell , Origination, Loan Programs Office, US Department of Energy Vishal Shah , CEO & Managing Partner, Hydrogen Technology Ventures Scott Reynolds , Managing Director, Bloom Energy Moderator: Jillian Ashley, Partner, Allen & Overy
11:30 AM ET	NETWORKING BREAK
11:40 AM ET	OUTSOURCED UTILITY OPERATIONS <i>From student housing to transmission, the US has huge opportunities for growth in power infrastructure</i> <ul style="list-style-type: none">• What investment opportunities exist on the industrial scale? In what regions?• Taking a closer look at opportunities in higher education and healthcare Krudo DeJesus , Vice President, Fengate Asset Management Brian Mueller , Chief Development Officer, Vicinity Energy Moderator: Jonathan Yates, Transaction Director, Arup
12:20 PM ET	SHARK TANK <i>A panel of experienced project lenders sit to hear pitches from up and coming developers of new energy technology. Will they be given the green light for bankability - or will they be eaten alive?</i> Shark: Jennifer Von Bismarck, Managing Partner, Galway IV Shark: Louise Pesce, Managing Director, Project Finance, MUFG Pitcher: Mark Conroy, President, Smartflower Pitcher: Jatish Shah, Chief Financial Officer, Hughes Energy Group
1:05 PM ET	CLOSE DAY 3



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"A very-well organized, innovative and productive conference. Kudos to the organizers for their original format and for facilitating some great exchange of ideas and perspectives."

Maria Jelescu Dreyfus
CEO and Founder
**ARDINALL INVESTMENT
MANAGEMENT, LP**



MAURA MURPHY

For speaking opportunities and all things concerning the content covered in this event.

MAURA.MURPHY@PROXIMOINFRA.COM



DAVID SAMUEL

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