

# PROXIMO

# BRAZIL

## ENERGY AND INFRASTRUCTURE FINANCE EXCHANGE

# VIRTUAL

27-28  
MAY



## PROXIMO

Proximo Brazil:  
Energy and Infrastructure  
Finance Exchange Virtual

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# PROXIMO BRAZIL

## AN UNCOMPROMISING VIRTUAL EVENT COVERING BRAZILIAN ENERGY AND INFRASTRUCTURE FINANCE EXCHANGE

We are experiencing an extraordinary moment in history. As a result of the spread of the Covid-19 virus, global financial markets are currently unable to conduct business in person and high-quality avenues for business development are now in short supply. But fear not! As nimble innovators, we are fully committed to connecting professionals globally and that's why we're bringing you a brand new, premium, fully virtual Proximo Brazil: Energy and Infrastructure Finance Exchange. The virtual event will bring together Brazil's leading local project finance lenders, government authorities, pension funds, private equity sponsors, and developers, together with incoming international investors – as well as opening the event up even further afield!

Proximo Brazil Energy and Infrastructure Finance Exchange Virtual will not only match any physical event in terms of quality and service, but gives you access to a broader audience than ever before. Our feature-rich hybrid service conference will place attendees at the forefront, not only as the best informed and connected, but driving the future of the industry.

Take advantage of our extensive network even before the conference begins with access to our networking tool pre-conference: message your fellow attendees, arrange video 1:1 meeting and even get in touch directly with speakers. We are dedicated to getting to core of why every visitor is tuning in, what they want and how we can help them. That's why we will arrange meetings with your most compatible business partners by simply submitting your company profile be part of business matchmaking services.

The main live event on 27th-28th May, will host most of our carefully created content delivered across a series of interviews, keynotes, interactive and intimate ideas labs and networking services and more.

See you in the virtual world!



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# YOUR VIRTUAL EVENT GUIDE

## BEFORE



### Advance attendee list & Networking Tool access

Simply click on other digital to send a message or initiate a call



### Data driven matchmaking service

Submit your company profile and we will arrange meetings with your most compatible business partners

## DURING



### The best content around

Proximo's market leading news & data enable us to provide you with the most relevant discussions in the industry today



### Network at your leisure

Click on a delegate to send a message, a call or initiate a 1:1 video call. View who's tuned into each session and get in touch



### Watch content live or later

Tune in live alongside industry experts and re-visit sessions as many times as you like

## AFTER



### Continue networking

The networking tool will remain live for a period after the event allowing you longer to connect with this global audience



### Post-virtual-event-report

A detailed look at the day's content including attendance analysis, polling data and key session take-aways

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# OUR 'VIRTUAL' SPEAKERS!

## KEYNOTE SPEAKER



**Wilson Ferreira Jr.**  
CEO  
**ELETROBRAS**



**Eduardo Carvalhaes**  
Partner  
**LEFOSSE ADVOGADOS**



**Julyana Yokota**  
Senior Director & Sector Lead -  
Global Infrastructure Ratings  
**S&P GLOBAL RATINGS**



**Raul Denegri**  
Director, Agency and Trust  
**CITI**



**Alexandre Siciliano**  
Head of Energy  
department  
**BNDES**



**Sergio Brandao**  
Head of  
Infrastructure  
**RIO BRAVO  
INVESTIMENTOS**



**Vinicius Nishioka**  
Deputy Financial  
Director  
**STATE GRID  
BRAZIL HOLDING**



**Boudewijn van Schaik**  
Head of Corporate  
Finance  
**SBM OFFSHORE**



**Bruno Moraes**  
Director, Energy  
**ACTIS**



**Gregory Cardenas**  
Senior Director,  
Project & Structured  
Finance - Latin America  
**CANADIAN SOLAR**



**Victor Tamega**  
Principal - Infrastructure  
Investments  
**RIO BRAVO  
INVESTIMENTOS**



**Marcos Meireles**  
CEO  
**RIO ENERGY**



**Gaetan Quintard**  
Director,  
Project Finance  
**BNP PARIBAS**



**Guilherme Alice**  
Head of Specialized  
Finance for Brazil  
**SMBC**



**Marcelo Girao**  
Head of  
Project Finance  
**ITAU BBA**



**Daniel Green**  
Director, Project  
Finance Brazil  
**SANTANDER**



**Daniel O'Czerny**  
Head of Project  
Finance, Brazil  
**CITI**

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WEDNESDAY 27TH MAY

# PROXIMO BRAZIL

ENERGY AND INFRASTRUCTURE FINANCE EXCHANGE

## VIRTUAL

All times  
are listed in  
New York  
(EST)

### CONDUCTED IN ENGLISH

Join us for two days of carefully researched content covering topics and pressure points crucial to your business - delivered in a fun, engaging, Proximo way. Get ready for honest and open debate - be sure to log in to the online networking tool, to get involved.

10.00am - 10.30am  
New York time

**BNDES AND PROJECT FINANCE IN THE AGE OF COVID-19**  
Alexandre Siciliano Esposito, **Head of Department, Energy**, BNDES

10.30am - 11.15am  
New York time

**TOP TIPS FOR FUNDS ENTERING BRAZIL, POST-PRIVATIZATION**  
Vinicius Nishioka, **Deputy Financial Director**, State Grid Brazil Holding  
Pablo Otin, **CEO**, Powertis  
Eduardo Klepacz, **Head of Infrastructure Investments**, GTIS Partners  
Victor Munoz, **Head of Latin America**, Denham Capital  
**Moderator:** Rob Dwyer, **Contributing Writer**, Proximo

11.15am - 11.45am  
New York time

**COFFEE AND NETWORKING BREAK**

11.45am - 12.15pm  
New York time

**FPSOS: DEMAND RISK, OIL PRICE COLLAPSE, AND SURVIVAL STRATEGY FOR 2020**  
Daniel O'Czerny, **Head of Project and Infrastructure Finance Brazil**, Citi  
Boudewijn van Schaik, **Head of Corporate Finance**, SBM Offshore  
**Moderator:** Raul Denegri, **Director, Agency and Trust - Latam Sales**, Citi

12.15pm - 12.45pm  
New York time

**WATER, WASTE, AND SANITATION: PRIVATIZATION CASE STUDY**  
Eduardo Carvalhaes, **Partner**, Lefosse Advogados

12.45pm - 1.30pm  
New York time

**THE NEW DEBENTURE REGIME: DOLLARIZATION AND NEW POOLS OF INVESTOR CAPITAL**  
Bruno Moraes, **Director, Energy**, Actis  
Victor Tamega, **Principal - Infrastructure Investments**, Rio Bravo Investimentos  
Igor Montenegro, **Associate Director, Project Finance**, Canadian Solar Brasil  
Igor Fonseca, **Head of Power, Project Finance**, Santander Brazil  
**Moderator:** Rob Dwyer, **Contributing Writer**, Proximo

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THURSDAY 28TH MAY

# PROXIMO BRAZIL

ENERGY AND INFRASTRUCTURE FINANCE EXCHANGE

## VIRTUAL

9.30am - 10.00am  
New York time

**PROXIMO WELCOME AND BRAZIL COUNTRY REPORT ANALYSIS**  
Featuring detailed infographics extracted from our Brazil project finance survey  
Dr Tom Parkman, **Head of Research**, Proximo

10.00am - 10.30am  
New York time

**KEYNOTE ADDRESS - THE ELETROBRAS STORY**  
This video will be presented in Portuguese, with English subtitles  
Willson Ferreira Jr., **CEO**, Eletrobras

10.30am - 11.15am  
New York time

**DEAL OR NO DEAL GAME-SHOW**  
'Proximo's bankers' panel with a twist. We take three hypothetical PF transactions and ask a line-up of Leading Latam and Brazilian lenders how they would price the deal, and how they would distribute.  
Viewers can vote on pricing through interactive audience polling and Q&A  
Gaetan Quintard, **Director, Project Finance**, BNP Paribas  
Guilherme Alice, **Head of Specialized Finance for Brazil**, SMBC  
Marcelo Girao, **Head of Project Finance**, Itau BBA  
Daniel Green, **Director, Project Finance Brazil**, Santander  
**Moderator:** George Khachadourian, **Senior Content Manager**, Proximo

11.15am - 12.00pm  
New York time

**ESG AND ENERGY TRANSITION IN BRAZIL: IS THE PROJECT FINANCE MARKET DOING ENOUGH?**  
Sergio Brandao, **Head of Infrastructure Finance**, Rio Bravo Investimentos  
Pedro Mateus, **CFO, Head of Brazil**, Faro Energy  
Ivo Pitanguy, **Director of New Business**, Mori Energia Solar  
Marcos Meireles, **CEO**, Rio Energy  
**Moderator:** Julyana Yokota, **Senior Director & Sector Lead - Global Infrastructure ratings**, S&P Global Ratings

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**REGISTER NOW**

**...AND GET EXCLUSIVE ACCESS TO OUR  
BRAZIL COUNTRY REPORT**

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GET IN TOUCH WITH NICOLAS CANO**

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**GRACE JACKSON**

Ask me about  
accommodation and how you  
can get to the venue

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**ANDREW WOODHOUSE**

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DEALS  
ARE WELCOME

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