

# EXPORT & PROJECT FINANCE DEALMAKERS ASSEMBLY

HOSTED BY

TXF

PROXIMO

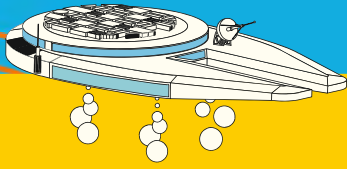
INCLUDING TXF DACH: EXPORT FINANCE

22 NOVEMBER

Our DACH export finance focused sessions are included  
in your ticket and will take place in English.



ORIGINATE, INNOVATE, COLLABORATE  
BERLIN, 21-22 NOVEMBER 2023

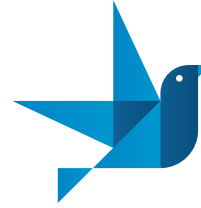


# MEET THE SPONSORS

## PARTNERS



Deutsche Bank



**BLUEBIRD** Finance & Projects  
PROFESSIONALS IN EXPORT FINANCE



**Santander**  
Corporate & Investment Banking

## ECA PARTNERS



EULER HERMES



Let's make it possible.



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## SPONSORS

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Financing progress.



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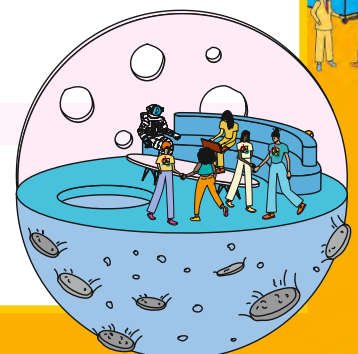
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## CORPORATE SPONSOR



JEBSEN & JESSEN  
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# EXPORT & PROJECT FINANCE DEALMAKERS ASSEMBLY

**21-22 NOVEMBER, HOTEL BERLIN**

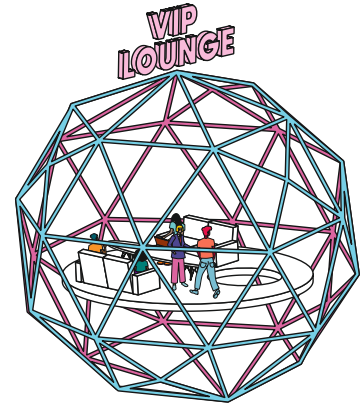
| Including | 22 November, TXF DACH Export Finance

## Meeting rooms galore, wide-open networking spaces, and deal origination at the forefront

After the resounding success of our seminal event last year, we head to Germany for the highly anticipated second edition of the Export & Project Finance Dealmakers Assembly, a conference turned upside down. The event's primary focus will be on securing those **all-important meetings**, strengthening ties with existing clients and **originating deals for 2024 and beyond**. We will have plenty of meeting rooms, networking spaces, and fun things for you to do over two days.

Combining the might of our **TXF** export finance and **Proximo** project finance brands, under the **Exile Group** banner, we bring you the most relevant deal makers in each industry and geographical location for the most valuable networking event of the year. The event features keynote sessions each morning, focussed workshops, unstructured networking, and structured networking focus groups to delve deeper into subject areas with the executives you need to meet. We will choose to focus on just a few, select and critical keynotes, leaving you the rest of the time to focus on meetings and dealmaking.

Additionally, this years Dealmaker's event includes TXF DACH 2023, our German, Swiss and Austrian export finance sessions which will also take place in English.



**“An exciting new concept with meetings, origination and networking at its heart. It was a great pleasure meeting many Customers, Partners and Friends again!”**

*Maximilian Plank  
Director, Export & Investment Finance  
Raiffeisen Bank International*

**“I must say that it is the best and most efficient road show I have ever done. Indeed, in these 2 days I have been able to meet and discuss with all the bankers from all 5 continents that could finance our projects but also with new suppliers and contractors.”**

*Jerome Benoit Friler  
CEO  
Satarem Americas Inc*

## WHY JOIN THIS COMPLETELY UNIQUE AND DIFFERENT EVENT EXPERIENCE IN 2023?



Enjoy an event that is dedicated to facilitating introductions, deal origination and meeting with current clients

Make the most of private, well-stocked meeting rooms galore, dedicated for your team and/or available to book in timed slots

Hear from a small and carefully curated list of star keynote speakers over 2 days

Enjoy an event co-located on the 22nd November with our German, Swiss and Austrian export finance sessions which will also take place in English.

THIS IS OPEN TO ALL DEALMAKERS ATTENDEES!

# MEET THE SPEAKERS & DISCUSSION FACILITATORS



**Oliver Nicholas**  
Head of Business Development / Co Chair of the Africa Infrastructure Board  
**NMS International Group**



**Edna Schöne**  
Head of ECA Business  
**Euler Hermes**



**Rebecca Harding**  
Senior Fellow  
**British Foreign Policy Group**



**Simone Andrae**  
CEO  
**Andrae Project Finance GmbH**



**Sandra Halver-Simons**  
Global Head of Corporate and Export Finance  
**SMS Group**



**Roman Matkiwsky**  
Director, Energy & Infrastructure  
**Black Sea Trade & Development Bank**



**Tufan Özkan**  
Executive Board Member, Chief Commercial Officer (CCO)  
**Bozankaya Group**



**Beatriz Reguero**  
COO State Account Business  
**CESCE Credit Insurance**



**Michael Sobl**  
Global Head of Export Finance  
**Deutsche Leasing**



**Peder Lundquist**  
CEO  
**Export and Investment Fund of Denmark (EIFO)**



**Eike Kreplin**  
Co-Chair of Interministerial Committee for Export Credit Guarantees / Division VC2 - Export financing, export credit guarantees  
**Federal Ministry for Economic Affairs and Climate Action**



**Henri D'Ambrières**  
Advisory Services - Export, Trade and Project Finance  
**HDA Conseil**



**Nihal Yüksel**  
Project Finance & Business Development Director  
**Kalyon Holding**



**Gernot Bruch**  
Global Head of Export & Project Finance  
**Linde Engineering**



**Ed Harkins**  
Trade & Export Finance Ambassador  
**South African Chamber of Commerce**



**Dr. Georg Bauer**  
Head of Project Finance  
**Siemens Energy**



**Markus Hoskovec**  
Managing Director  
**OEKB**



**Achim Becker**  
Managing Director  
**INZAG Germany GmbH**



**Julia Schultz-Berndt**  
Head of Financial Analysis & Structuring Europe  
**Nordex**



**Richard Heiler**  
Public Finance for Onshore Wind  
**GE Capital**



**Ralf Steger**  
Head Financial Services  
**Heidelberger Druckmaschinen**



**Patricia Schmitt**  
Director Export Finance  
**Deutsche Leasing**



**Marcus Ebert**  
Sales Director  
**Deutsche Bahn**



**Daniel Bembennek**  
Head of Finance  
**Thyssenkrupp Uhde GmbH**



**Markus Sluga**  
Director International Structured Finance  
**VAMED ENGINEERING**

# MEET THE SPEAKERS & DISCUSSION FACILITATORS



**Stefanie Schwankner**  
Teamlead Project  
Financing &  
Equity Sales  
Manager -  
Erneuerbare Energien  
**MaxSolar GmbH**



**Frank Helmert**  
Head of Division  
Market &  
Innovation  
**Euler Hermes**



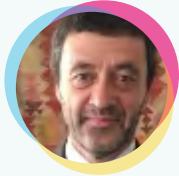
**Madiha Aslam**  
Head of Project  
& Structured  
Finance  
**Innovo**



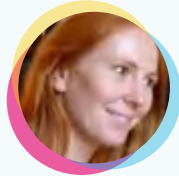
**Philipp Krüger**  
Referent  
Export - und  
Handelsfinanzierung  
**Rohde & Schwarz  
GmbH & Co. KG**



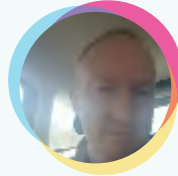
**Marcus Lube**  
Partner  
**AA\_PROCON  
Management  
Group**



**Eduardo Oliveira  
de Miguel**  
CEO  
**HOMT  
España S.A.**



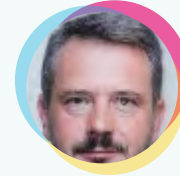
**Laure Duvernay**  
Head of Project  
Finance  
**Alcatel Submarine  
Networks**



**Hakan Svensson**  
Head of Export  
and Trade Finance  
**Linxon**



**Karel Vanderputte**  
Team Coordinator  
SME & Funded  
Solutions  
**Credendo**



**Soeren Schubert**  
Project and Export  
Finance Manager  
(PEF)  
**Alstom**



**Gilles  
Pinot-de-villechenon**  
Head of Export Finance  
**Chantiers de  
l'Atlantique**



**Olivier Picard**  
President  
**Ellipse  
Projects SAS**



**Christian Bockler**  
Director/ Head  
of Project Finance  
and Renewables  
**Jebsen & Jessen  
Industrial Solutions GmbH**



**Thomas Baum**  
Executive - Head  
of Division  
Underwriting & Risk  
Management  
**Euler Hermes**



**Adam Webb**  
Product Director,  
Cathode  
**Benchmark  
Mineral Intelligence**



**Natalia Borrego**  
CFO  
**Globaltec**



**Zarmel Delgado**  
Director  
**CNT Build**



**Filipe Costa**  
Managing Director  
**CASAIS**



**Stefan Goetzinger**  
Head of Sales  
& Structuring DACH  
+ Central Europe,  
Structured Trade  
& Export Finance  
**Deutsche Bank**



**Ryan Millar**  
Communications  
Trainer,  
Presentations Coach,  
Author of 'The  
Confident Presenter'  
**Ryan Millar**



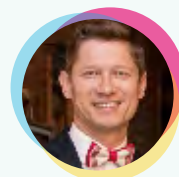
**Doruk Günay**  
Advisor to CEO,  
ECA Advisory  
& Execution  
**Ronesans Holding**



**Ram Shalita**  
CEO & Partner  
**Bluebird Finance  
& Projects**



**Ismael Nabe**  
Advisor to the Prime  
Minister in charge of  
Investments and Public  
Private Partnerships (PPP)  
**Prime Minister office  
of Guinea- Primature**



**Andrii Romanov**  
Deputy  
head of STF  
**JSB  
UKRGASBANK**



## NEW FOR 2023!

To view the full, most up-to date agenda please [click here.](#)



### BECOME A BETTER DEALMAKER:

Personal growth workshop with **Ryan Millar**,  
**Communications Trainer, Presentations Coach,**  
**Author of 'The Confident Presenter'**



### THINK LIKE A STRATEGIST:

Geopolitical game scenario with **Rebecca Harding**,  
**Senior Fellow, British Foreign Policy Group**



### GROW YOUR PROJECT PIPELINE:

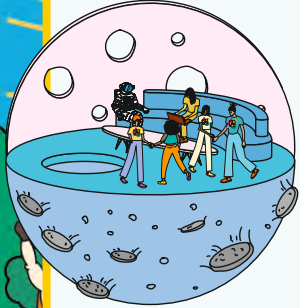
Join dedicated roundtables with the most active corporates including **Airbus, Chantiers de l'Atlantiques, Elsewedy Electric, Hayat Kimya, GE, Linde Engineering, Siemens Energy, Vamed** + more



**BECOME AN EXPERT:** In-depth industry briefings led by technical specialists, focusing on technology rather than finance. With speakers including **Adam Webb, Benchmark Mineral Intelligence**



# SECURE YOUR PLACE



## Full rate\*

1 Delegates

€3999.00

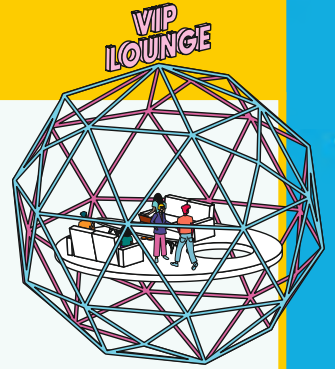
2 Delegates

€5999.00

3 Delegates

€8399.00

\*Prices listed excl VAT



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- Daily news online and via tailored newsletters
- Full access to our chosen brand database containing over 3000 closed deals
- Quarterly market overviews and trend reports and much more

## CONTACT US



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**TOM PYCRAFT**

To discuss speaking roles

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**DANIELLE LALL**

For all logistical and accommodation questions

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