

MENA 2023

EXPORT, PROJECT & DEVELOPMENT FINANCE

HOSTED BY

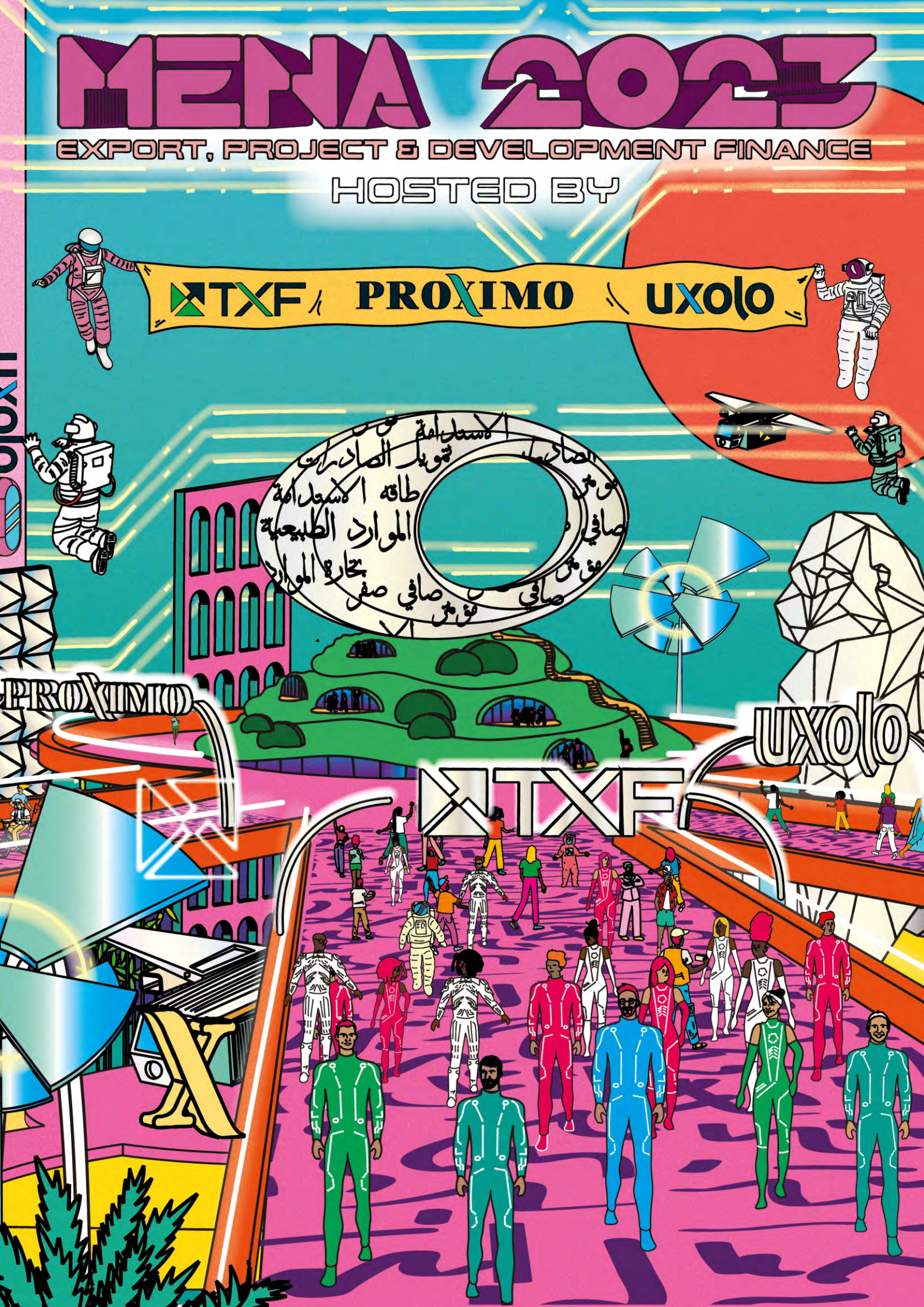
 TXF /  PROXIMO /  UXOLO

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MENA 2023

EXPORT, PROJECT & DEVELOPMENT FINANCE
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THE BEST PLACE TO CONNECT WITH THE MOST ACTIVE PLAYERS FROM THE DEVELOPMENT, PROJECT & EXPORT FINANCE WORLDS

Welcome to a networking spectacular! We've combined forces with our sister brands Proximo & Uxolo for a bumper edition of this MENA event which brings together the **Export, Project & Development Finance industries** in Dubai for two action-packed days.

A first of its kind, meet the serious dealmakers who value a highly senior guest list and the hospitality that fits, by bringing our brands together under one roof the talent will be top tier. This large-scale networking event will attract **over 400 senior stakeholders** from Exporters, Borrowers, Funds, Government representatives, Institutional Investors, Developers, Banks, Insurers & more, bringing you quality panel sessions and workshops from content experts.

So, maximise your time out of the office, we bring the very best in the industry to one location for you to sow the seeds of dealmaking and start 2023 off strong.

WHAT TO EXPECT THIS YEAR

Join the conversation as we consider **the practicalities for MENA countries in the energy transition and their diversification away from fossil fuels**. Navigate the current economic climate with leading experts, as they evaluate **the credit risk for public and private sectors with inflation and rising interest rates**. Network with fellow dealmakers **who are making headway in your chosen market, across UAE, Saudi Arabia, Egypt and Oman**. There is a stream of sessions for everyone, read the full agenda [here](#).



WHO WILL WE MAKE SURE YOU MEET?

LEADING EXPORTERS & BORROWERS

TOP LEVEL DEVELOPERS
& FINANCIAL SPONSORS
INSTITUTIONAL INVESTORS
PRIVATE CAPITAL INVESTORS
INFRASTRUCTURE FUNDS

COMMERCIAL LENDERS PROJECT SERVICE PROVIDERS

LAW FIRMS
INSURERS
ECAs, DFIs & MDBs
BANKS & FINANCIAL INSTITUTIONS



An event that is dedicated to facilitating introductions and meeting with current clients within the MENA market specifically.



Access to that all-important delegate list well in advance of the event so you can reach out and arrange meetings.



Senior level speakers discussing the most pressing issues facing the market - expect to see the best CEO's and Global Heads experts in their field!



Additional networking activities around the main event including ice-breaker drinks on the eve of the event and industry cocktail reception on day one.

TOP TAKEAWAYS FROM PREVIOUS TXF YEARS

“One of the best gatherings in the world for ECA, project finance”

Ali Al Aradi, BAPCO

“Great ECA and project financing content, networking not to be missed”

Abdullah Alhabsi, SALALAH METHANOL COMPANY

“A value-adding event with more focus on purpose”

Reda Ezzat SVP, MASHREQ BANK

“Great networking opportunity together with content tackling the right issues and market trends. Its a must to be in the market”

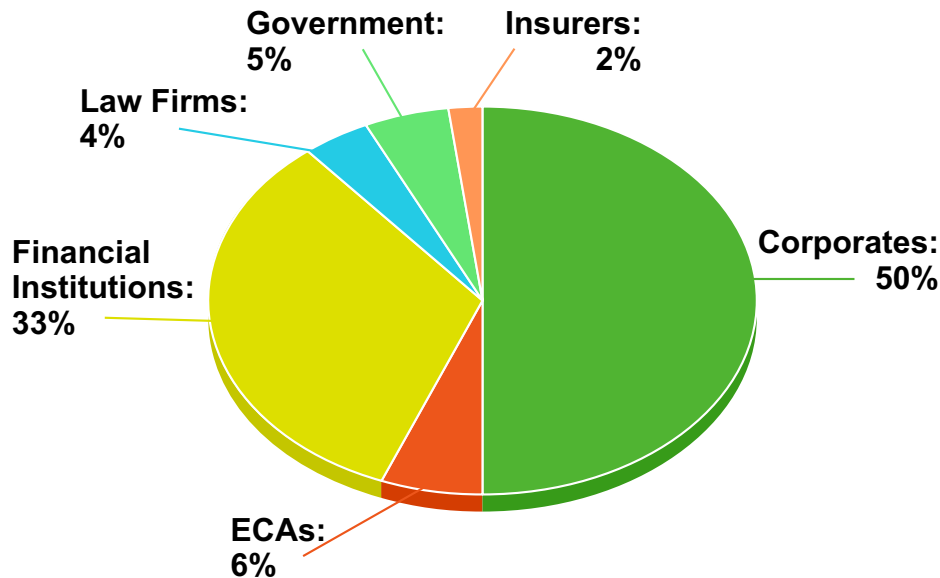
Inigo Imedio Serrano, SOCIETE GENERALE

“Very enriching for all actors involved in trade and export finance!”

Ravel Lana, BPI FRANCE



TYPICAL EVENT BREAKDOWN



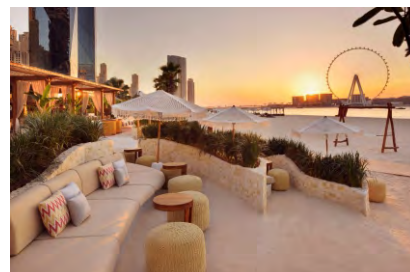
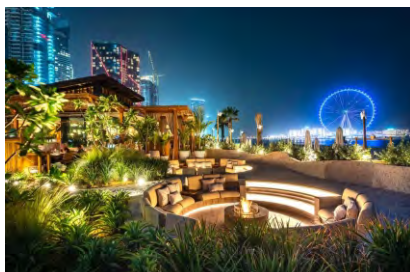
PREVIOUS ATTENDEES TO MENA

Acciona	Derby Group	Imagro Spa	Philips
Acre Capital	Deutsche Bank	Itochu Corporation	PIF
ACWA Power	Dubai Aviation City Corporation	Japan Bank for International Cooperation (JBIC)	Planet One Education Holding
AF Construction	Dubai Department of Finance	Jebsen & Jessen Industrial Solutions GmbH	Primetals Technologies Austria GmbH
Afalula	Dubai Green Fund	JGC Corporation	Public Investment Fund of Saudi Arabia
African Development Bank (AfDB)	Dubai Multi Commodities Centre	JP Morgan	Pure Harvest
African Trade Insurance Agency (ATI)	Dubai World Trade Centre	Kalapataru	Raiffeisen Bank International
Al Fardan Group Holding Co	DZ Bank	Karachi Electric	Recovery Advisers
Al Faris Equipment Rentals LLC	ECIC (Export Credit Insurance Corporation of South Africa)	K-Electric	Renault Trucks
Al-Futtaim Private Company LLC	EKN - The Swedish Export Credit Agency	KfW IPEX-Bank	Royal Commission for Al Ula
ANZ	Eksportkreditt Norge AS	Landesbank Baden - Wurttemberg (LBBW)	SACE
Aon	Elecnor	LCI - The Lebanese Credit Insurer	Saleh Hamad Al Mana Co
Arabian Construction Company	Ellipse Projects SAS	Linxon	Santander
Archer Daniels Midland	Elsowedy Electric	LR Consultants	Saudi Electricity Company (SEC)
Arviem	Emaar Properties PJSC	M.E. Consulting Limited	Saudi EXIM Bank
ASGC UK	Endsight Consulting	Magna Worldwide	SERV - Swiss Export Risk Insurance
Ashurst	ENGIE	Majid Al Futtaim Group	SFIL
Asyad Group	Ericsson	Mandulis Energy	Shift Impact Africa
Baker McKenzie	Etihad Credit Insurance (ECI)	Mannai Corporation Group	Siemens Energy
Bank ABC	Eurus Energy Holdings Corporation	Marubeni Corporation	SK Ecoplant (SK E&C)
Bechtel	Export Development Bank (EBE)	Merrill Lynch, Pierce, Fenner & Smith Incorporated	Societe Generale
Berne Union	EY & AHB	MIGA - Multilateral Investment Guarantee Agency	South African Chamber of Commerce and Industry (SACCI)
Bpifrance	FC4S	Ministry of Finance	Sovereign Risk
BPL Global	FINCO	MISCO	Standard Chartered
Bunge	First Abu Dhabi Bank	Mitsubishi Corporation	Sumitomo Corporation
Casablanca Finance City Authority	G.E	Mizuho	SWIFT
CC Solutions	GE Capital	MOXIE FUTURE	Tawazun
China Railway Construction Corporation	General Electric	Nasser Bin Khalid WLL	TD Securities
Cisco Systems Group	General Motors	National Oil Varco	Technip Energies
Citi	German Emirati Joint Council for Industry & Commerce (AHK)	National SME Credit Guarantee Fund	Telecom Egypt
Clifford Chance	GS E&C	Nigeria LNG Limited	Thales
COFCO International	Helaba (Landesbank Hessen-Thüringen)	NMS International	The Emirates Group
Colas	HSBC	Nokia Networks	Turk Eximbank
Commerzbank	Hyundai Engineering & Construction	Novus Aviation Capital	Turkiye Sise Ve Cam Fabrikalari
Control Risks	IBM Group	ONG AED	UK Export Finance
Credit Agricole CIB	ICC	Orascom Construction (OCI)	Veridapt
Crescent Group	ICIEC - The Islamic Corporation for the Insurance of Investment and Export Credit	Origin Systems Middle East	Wartsila
Daewoo Engineering & Construction		PANGEA-RISK	Zest Associates
Daimler AG			
DekaBank			

AGENDA AT A GLANCE

DAY 0 (13th March):

MENA Icebreaker drinks will ease you in with a relaxed, intimate setting by the water. Meet new connections and bump into familiar faces; it's the perfect place to build brand awareness and generate new leads for 2023 and beyond.



DAY 1 (14th March):

Kick off the day watching leading experts in our keynote panels as they lay out the scope for MENA's future. **Prepare for COP28, explore the opportunities for local and international deals and dive deep into our individual streams that cater to all export, project and development professionals.** You will end the day fueled with the latest trends and solutions in the market.

CASE STUDY SESSIONS

Don't miss out on a case study session, brought to you by the dealmakers themselves. They will lay out what they did, the challenges they faced and the solutions they found. It provides a hands-on, real-world scenario that's relevant and engaging, allows for collaboration, encourages active learning, and enhances the retention of information.

AWARDS CEREMONY

It's time to recognise the leading transactions in the Middle East across export, project, and development finance in 2022! Brought to you by our editorial and intelligence team, find our whos who from the best deals in the region.

NETWORKING RECEPTION

Round off day one with even more networking opportunities, chat with our diverse guest list and wind down with complimentary drinks and nibbles.

Day 2 (15th March):

Utilise the last day with face-to-face meetings. Dive into **risk strategy, sustainability, and project pipelines in interactive sessions** throughout the day. End the conference knowing you have represented your brand in the best way, built stronger connections and gained resources to elevate your projects

INDUSTRY ALL-PLAY: COUNTRY-FOCUSED WORKSHOPS

Sit with fellow dealmakers active in the countries to discuss opportunities, challenges, and project pipelines. Choose from UAE, Saudi Arabia and Egypt and see which markets are making waves in MENA!

TXF CPRI CLUB: PRODUCT USERS' FORUM

The credit and political risk insurance (CPRI) club is a new initiative in 2023, assembling the who's who of the market across underwriters, brokers, corporates and insurance, distribution, and syndications bankers to participate at each regional event for lively debate, networking and deal-making.

MENA HEADS OF EXPORT & PROJECT FINANCE ROUNDTABLE - INVITATION ONLY

Following its soft launch in 2022, TXF is delighted to host the first MENA Heads of Export & Project Finance roundtable of 2023 during its flagship Dubai conference. This is a behind-closed-doors session where leaders in MENA's export & project finance space can debate everything from market performance and the growth of regional ECAs, to new projects and talent acquisition.



BONUS SESSION: LINKEDIN HEADSHOT POWER HOUR

As international client meetings are back in full swing, drop into our photographer's studio to spruce up your LinkedIn headshot. We'll send you the snaps after the event!

YOUR EXPERT SPEAKERS



Rahul Chandran
CFO
Planet One
Education
Holding



Manish Manchandya
Chief Financial Officer &
Executive Vice President
Saudi Electricity
Company (SEC)



Asim Sufi
Philips Capital
Leader, Middle
East and Turkey
Philips



Rajit Nanda
CIO
ACWA
Power



Kohei Toyoda
Director General for
Energy Transformation
Strategy
Japan Bank for
International
Cooperation (JBIC)



Imran Saeed
Head of Project &
Corporate Finance,
Middle East & Asia
Siemens Energy
Global



Rushdi Ali
Executive Commercial
Finance Director -
Europe, Middle East
& Africa at GE Power
G.E



Lahbib Farah
Director, Export Trade
Finance and Credit
Management Group
OCP Group



Ravi Suri
Senior Managing
Director
A.P. Moller
Capital



Layali Abdeen
Senior Investment
Guarantee Officer
MIGA - Multilateral
Investment
Guarantee Agency



Yasmin Yahya
Structured Finance
Nokia



Neeraj Agrawal
Group CFO
Crescent Group



Sanjoe Mathew
Senior Regional
Director
Huawei



Muhsin Alrustom
Group Chief
Financial Officer
Asyad Group



Jeffrey Beyer
Managing Director
Zest Associates



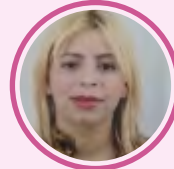
Matthew Burnard
Director for political
risk, MENA
Control Risks



Maninder Bhandari
Director
Derby Group
of Companies



Rahul Daswani
Group Manager, Strategy
& Programs, Global
Treasury & Financial Services
Microsoft



Rachida Guermazi
Finance Manager
TuNur Ltd



May Asfour
Chief Investment Officer
Al-Ahly Capital
Holding



Dr. Robert Besseling
CEO
PANGEA-RISK



Rudolf Putz
Head Trade Facilitation
Programme (TFP)
European Bank for
Reconstruction and
Development (EBRD)



Burak Sozmen
Director - Structured
& Financial Markets
COFCO
International



Fathima Lijiya
EVP, Head of Project
& Corporate Finance
Emirates
Development Bank



Ali Al Aradi
Superintendent
Project Finance
BAPCO

PLUS MANY MORE SPEAKERS

VIEW THE FULL AGENDA HERE



DEVELOPMENT FINANCE

This year Uxolo is delighted to be partnering up with our sister brands TXF and Proximo which will mean a more diverse audience covering multiple walks of finance - and an even bigger opportunity to spread the word about development finance!

We will be pushing the boundaries of traditional networking and bringing together the most influential players from various finance sectors, including Development Finance Institutions, Multilateral Development Banks, Private Capital Investors, Impact Investors, Commercial Banks, Export Credit Agencies, Insurance Providers, and Law Firms.



AGENDA HIGHLIGHTS FOR UXOLO MENA 2023

View the full agenda and all speakers online [here](#)

Sub-Saharan adventures: Mobilising Middle Eastern capital into Africa

With: Creative Associates International, Delphos International, Bergs & More

Development from the grassroots: Local & Bilateral DFIs

With: Emirates Development Bank & EBRD

Meeting in the Middle East: ECA & DFI collaboration

This panel will discuss how ECAs in partnership with DFIs can reduce investor risk, increase trade and boost development

COP28 Preview: Can MENA's local banks power the green transition?

This session gathers local banks to consider how lenders can transition themselves towards green banking, and how banks can embed themselves into the global green financing ecosystem.

GET INVOLVED!

SPEAKING OPPORTUNITIES

Calling industry leaders in the development finance space to share their insights and expertise with a senior audience of decision-makers.
Contact:

eavie.burnett@txfmedia.com

SPONSORSHIP PACKAGES

Collaborate with us for a carefully crafted sponsorship package - contact

sam.mcmanus@uxolo.com

for details and rates.

SPECIAL RATE PASSES FOR INSTITUTIONAL INVESTORS

A number of special rate passes are available for institutional investors - contact

marketing@uxolo.com

to find out more and secure a place.



UXOLO ON TOUR 2023

AMSTERDAM - 23-24 MAY

Uxolo Global Commodity Finance & Sustainable Natural Resources 2023

LISBON - 15-16 JUNE

Uxolo & TXF Global: Development & Impact Finance

SINGAPORE - OCTOBER

Asia: Development & Impact Finance 2023

CAPE TOWN - OCTOBER

Africa: Development & Impact Finance 2023

HOW TO ATTEND

Get your ticket

SUPER EARLY BIRD

Expires 16th December 2022

£3,199

IN PERSON

EARLY BIRD

Expires 27th January 2023

£3,699

IN PERSON

STANDARD RATE

£3,999

IN PERSON

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- Quarterly market overviews and trend reports
- and much more...

Contact intelligence@exilegroup.com for more information.

CONTACT US



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